



# Moving Mountains

AGC CALIFORNIA | 2020 ANNUAL REPORT



## OUR MISSION

*We believe the construction industry is vital to the success of California. Together, our members actively create opportunities to build and strengthen our state.*

*We are passionate about shaping policy, improving industry relationships, and developing our workforce.*



## A LETTER FROM THE PRESIDENT

# A Year of Growth & Milestones

In many ways, 2020 was as difficult a year as any. What started as a year focused on celebrating AGC of California's (AGC) Centennial Anniversary quickly devolved into the unimaginable with the COVID-19 pandemic and racial justice issues that forced every sector of California to evolve. But at AGC of California, we saw the challenges presented and proved our tenacity. Throughout this annual report, you will see evidence of this in our many successes and accomplishments.

I'm especially proud of the staff at AGC who rolled up their sleeves and got to work with members at their side to move mountains for California contractors during this year. AGC staff has never been more fully or expertly staffed with the expansion of its bench of in-house experts in government affairs, labor relations, safety, training & education, and workforce development. These experts navigated the pandemic with professionalism and continued to fire on all cylinders despite the year's unique challenges and marked major milestones for the Association and industry. From building a suite of virtual training and education offerings, to celebrating Build California's one-year anniversary with major wins; from launching a new brand, website and membership portal to establishing a more equitable dues structure, AGC has made major strides.

What's more, AGC places a heavy emphasis on diversity and inclusion. At the beginning of 2020, AGC's State Board of Directors met to discuss ways to support member companies in addressing issues of diversity and inclusion across businesses and the industry at large. As a result, the State Board of Directors approved and launched a Diversity & Inclusion Task Force in the summer, a group of industry experts dedicated to help the Association, industry, and individual companies increase diversity, equity, and inclusion efforts in our workplaces. I am excited to see this group help AGC make real, lasting impacts in this area of our industry.

As we look to a new year, I am excited to capitalize on these accomplishments with more opportunities to build and strengthen our state. Cheers to a successful 2020 and an exciting 2021.



Best regards,

**Mike Blach**

President, AGC of California

*Blach Construction*

# Leading the Way

During an unparalleled 2020, AGC had one focus: paving the path for contractors to continue working safely. AGC led the way so that our members could focus on the work they do best: building California.

## AGC's leadership shined throughout 2020:

- ▲ **Kept the industry working during the pandemic** by working with Governor Newsom's office to secure construction's "Essential" status in his state order.
- ▲ **Educated crews about how to remain safe and healthy** during the pandemic by creating safety protocols and guidance as well as organizing a statewide COVID-19 Safety Standdown that saw participation from organizations like Caltrans, LA Metro, Fresno County, and many others. AGC's Safety Standdown inspired a national movement organized by AGC of America.
- ▲ **Provided signatory contractors robust daily and COVID-19 support** through the expansion of industry experts in Labor Relations.
- ▲ **Informed the industry of the latest news, regulations, and resources** available via AGC's social media channels and email newsletters, which saw tremendous reach and huge growth in followers.
- ▲ **Engaged in long-overdue conversations about diversity and inclusion** on jobsites with the launch of AGC's Diversity & Inclusion Task Force and subsequent activities to advance the industry.

*"I've been proud to be a member of AGC through all of this, because they have been the leader that their members expect them to be. This is what AGC was built for."*

**Jim McLamb**  
Clark Construction

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- ▲ **Met current and future workforce needs** by engaging over 4 million next generation construction professionals through Build California and launching an online suite of trainings for current professionals.
- ▲ **Represented the voice of the construction industry** as panelist speakers at nearly 20 national and international conferences about saving the industry and the future of construction, and as thought leaders in over 100 local, state, and national news stories.

AGC's focus on leading the industry in its time of need, resulted in strong membership growth and retention. In 2020, AGC gained 111 new members, of which 65 were new contractor members and 46 were associate members. This brought membership numbers to a grand total of 973 members overall (538 being contractors and 435 being associates). Additionally, AGC had a 93% contractor member retention rate; the best AGC has seen in nearly a decade.



## Leading the Industry in 2020

# 500,000+

Number of times social media users saw AGC's social media content

# 1,467

Total new social media subscribers

# 6,924

Total social media subscribers

# 2,304

Total new email subscribers

# 10,857

Total current email subscribers

# 102

Local, state, and national news stories

# 18

National and international speaking opportunities

# 538

contractor members

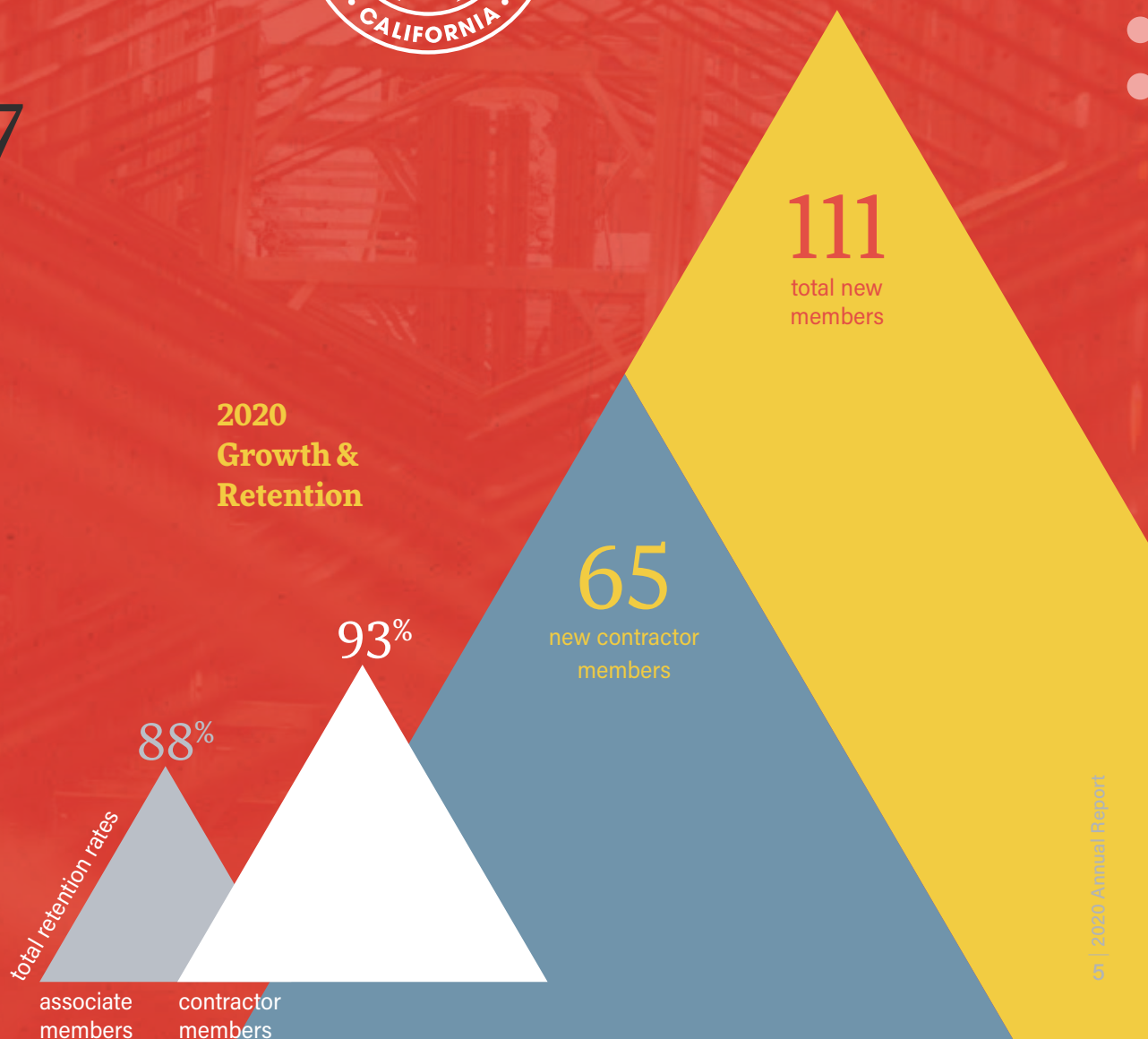
## 2020 Total Membership

# 435

associate members



## 2020 Growth & Retention



# Advocating for Construction During a Crisis

The COVID-19 pandemic fundamentally changed the way contractors performed their essential work amidst ever-changing local and state orders, mandates and protocols.

To support the industry's ability to safely carry out work, AGC's Government Affairs team worked diligently with our members to advocate for priority legislation and policies at the state and local level, working with elected officials to ensure contractors had a voice in ordinances impacting the industry.

## Statewide Support

- ▲ **Kept the industry working safely during a global pandemic.** AGC secured construction's "Essential" status by working with the Governor's office after the initial Stay-at-Home order to ensure construction was deemed an essential industry.



*"I don't know how our company would have been able to organize our resources and get in front of public officials to keep construction essential. AGC leveraged their relationships with key government officials and were proactive right off the bat. They carry a lot of credibility."*

**Pat Kelly**

*Granite Construction Company*

- ▲ **Fought for members and their needs throughout the many new COVID-19 restrictions and ordinances.** AGC hosted virtual forums where members could share their challenges and inform AGC advocacy efforts to ensure their concerns were expressed at all levels of government.
- ▲ **Worked on solutions to save members resources on the treated wood waste issue.** AGC advocated for a modification on disposal requirements that eliminated logistical issues and allowed time for a long-term solution to be identified in the 2021 legislative session.

## Regional Support

- ▲ **Kept local governments across the state from restricting construction.** AGC worked to ensure restrictions in local government ordinances on public and private projects were removed.
- ▲ **Created the local government ordinance tracker to ensure members had up-to-date information on every county and how it impacted their work.** AGC tracked every ordinance at the local level to ensure members had a "one-stop shop" for all of the regulations impacting their jobsites ensuring members knew how to comply and keep working safely across the state.
- ▲ **Ensured safety and health practices were integrated onto jobsites.** AGC developed a guidance template for third-party Jobsite Safety Accountability Supervisors in the Bay Area and a training/resource template aiding Southern California COVID-19 Supervisors to enforce compliance with new guidance.



**PRESIDENT**  
Mike Blach

**PRESIDENT-ELECT**  
Dina Kimble

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DIVISION**  
Brad Jeanneret

**VICE PRESIDENT, HIGHWAY &  
TRANSPORTATION DIVISION**  
Clinton Myers

**VICE PRESIDENT, UTILITY  
& INFRASTRUCTURE DIVISION**  
Jim Blois

**VICE PRESIDENT, SPECIALTY  
CONTRACTORS**  
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**IMMEDIATE PAST PRESIDENT**  
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March 19, 2020

The Honorable Gavin Newsom  
Governor of California  
State Capitol  
1303 10th St Suite 1173  
Sacramento, CA 95814

Re: California Construction Industry and COVID

Dear Governor Newsom,

On behalf of the Associated General Contractors of California, we thank you for your leadership in confronting the COVID-19 epidemic. Our industry's executive orders and continued work will certainly

On March 19, you issued Executive Order N-33-20 (N-33-20) regarding the Health Officer ordering "all individuals living in the state of California to remain in their place of residence except as needed to maintain and support critical infrastructure sectors..."

The construction industry is vital to the success of California and critical to the resiliency of the state and its people. Pursuant to the guidance issued today by the Department of Homeland Security, Cybersecurity and Infrastructure Security Agency (CISA), the construction industry's role in building, maintaining, and enhancing our infrastructure is paramount to the state's ability to return to any sense of normalcy. Our contractors know the important role they must play in supporting the state and our nation in these trying times.

To date, as counties have issued exemptions and guidance around similar orders, the construction industry has faced confusion around whether they are able to continue their important work consistent with/or/ pursuant to CISA guidance. As your administration continues to define exemptions, we ask that you consider adopting specific language that allows our contractors to support the state during these uncertain times. Bringing certainty and providing some normalcy allows us to support your efforts in leading our state through this health crisis.

In many of the existing ordinances at the county level, the use of "...any work necessary...public works construction,..." and "not limited to," has resulted in confusion. Explicit exemptions for commercial construction are needed to continue critical infrastructure projects such as ongoing construction of schools, hospitals and businesses which could result in significant disruptions for the essential services, or work that is required due to a disaster, such as clearing out building damages due to fire. Further, the abandonment of some active construction sites in an effort to send crews home may in and of itself create an unnecessary public health threat.



## Essential workforce, if remote working is not practical:

Construction workers who support the construction, operation, inspection, and maintenance of construction sites and construction projects (including housing, commercial, and mixed-use construction); and workers who support the supply chain of building materials from production through application/installation, including cabinetry, fixtures, doors, cement, hardware, plumbing, electrical, heating/cooling, refrigeration, appliances, paint/coatings, and employees who provide services that enable repair materials and equipment for essential functions.



## ADDRESSING COMPLIANCE ISSUES

# Supporting Your Safety

AGC rolled up their sleeves to provide members resources so that they could protect their most critical asset: people.

### Throughout 2020, AGC:

- ▲ **Hosted a statewide COVID-19 Safety Standdown.** This unified effort, supported by statewide and local agencies, helped educate crews about the critical role safety and health plays during the pandemic. Additionally, it inspired AGC of America to follow suit and organize a national safety standdown across the 88 other chapters.
- ▲ **Built a robust suite of COVID-19 resources.** AGC with its Safety and Health Council developed numerous tools to assist members in compliance. The full list of documents can be found at [www.agc-ca.org/covid19](http://www.agc-ca.org/covid19).
- ▲ **Provided hotline for targeted COVID-19 compliance support to over 200 members.** AGC with its Safety and Health Council created a hotline where contractors could submit questions to safety professionals and receive guidance and assistance.
- ▲ **Created a construction-sensitive COVID-19 prevention plan.** AGC with its Safety and Health Council and Government Affairs Team developed the plan that was implemented by San Francisco Public Works & Utility Department in April 2020 as its template for compliance.
- ▲ **Brought on-site COVID-19 tests to members.** Recognizing the need for members to provide COVID-19 test to their employees, AGC partnered with Innovative Human Performance Safety (IHP Safety) to provide on-site, discounted testing across the state to members who needed it.
- ▲ **Trained the industry on COVID-19 safety practices and regulations.** AGC and its Safety and Health Council and Legal Advisory Committee released a series of WebEds featuring legal clarification, best practices and resources.

*Workers participate in AGC's COVID-19 Safety Standdown, which inspired a national movement.*



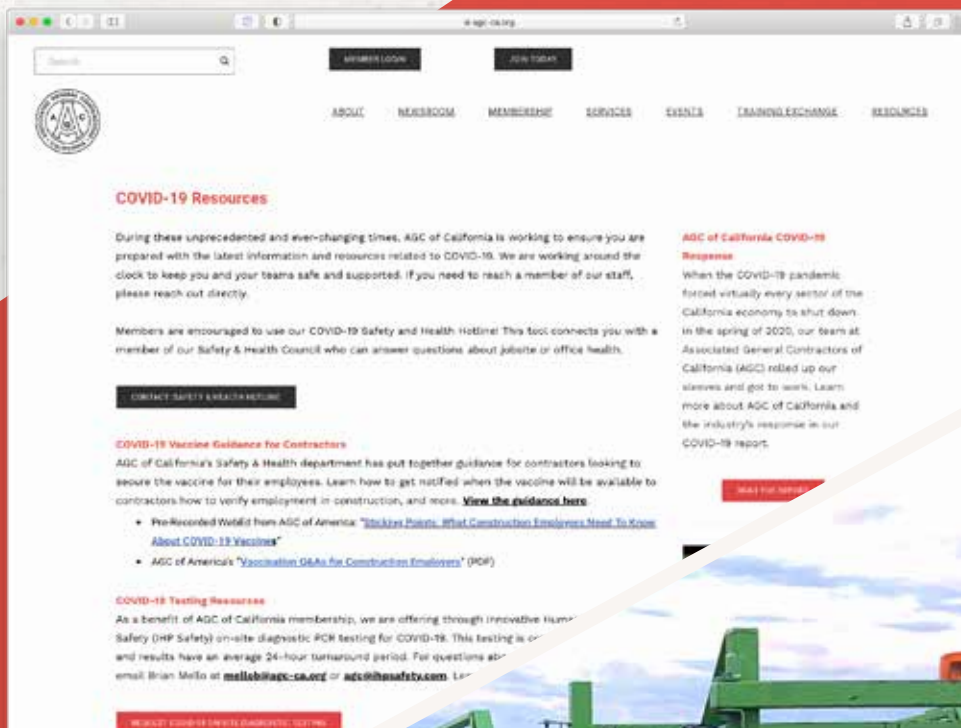
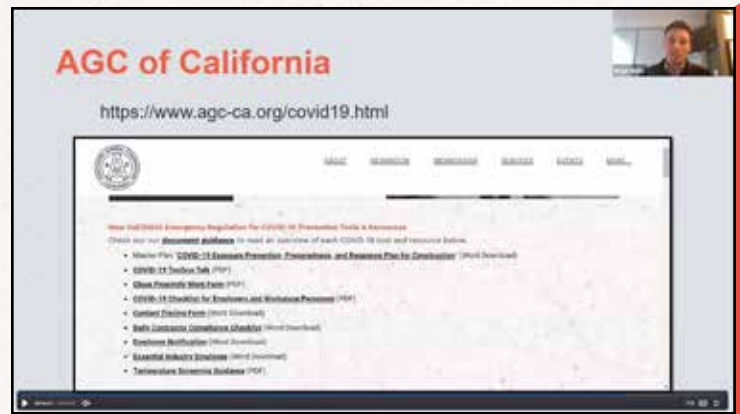


*"AGC provided the playbook for how to respond to COVID. It was a huge stress reliever and kept us from spinning our wheels on things that were not productive."*

**Chris Jones**

ACCO Engineered Systems

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*“The Labor Relations Team, UCC Members and Trustees are proud of the work we accomplished in 2020 assisting and advising union contractors to be compliant in an ocean of new regulations seemingly coming out on a monthly basis. Running concurrently with those efforts, the Labor Relations Team maintained its high level of day-to-day advocacy for UCC members to ensure they are as profitable and efficient as possible in their operations. Through these efforts, union relationships were strengthened in 2020 and as we look forward to 2021, new initiatives are underway to benefit the industry.”*

**Brendan Carter**

Vice President, Labor Relations, AGC

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#### ADDRESSING LABOR AND COMPLIANCE ISSUES

## Strengthening Signatory Contractors

To support AGC's signatory contractors, AGC continued to expand its Labor Relations Team offerings and benefits to members so they could continue to work and stay as profitable and proficient as possible.

In 2020, the Labor Relations Team built a robust and expertly staffed team to support its signatory contractors. These contractors benefited from the collective effort of this team, who ensured member compliance with ever-changing COVID-19 regulations, and supplied a high-level of day-to-day advocacy and strengthened union relationships.

*Tour of Carpenters  
Training Center in  
Las Vegas*



## COVID-19 Compliance Support

- ▲ **Helped make sense of new laws and guidelines.** The Labor Relations Team helped contractors understand complex CDC guidelines, Families First Coronavirus Response Act (FFCRA), Paid Sick Leave laws, PPP loans, and other COVID-19 procedures so they could continue their essential work.
- ▲ **Reduced fringe benefits for wages paid for sick leave.** The Labor Relations Team secured over 25 Memorandums of Understanding (MOUs) with Unions after reviewing MLAs against CDC guidance, allowing contractors to pay reduced fringe benefits for wages paid for sick leave as directed by the FFCRA guidelines.
- ▲ **Addressed bargaining and compliance issues in Master Labor Agreements (MLAs).** To help signatory contractors stay safe while in compliance, the Labor Relations Team compared all MLAs against CDC guidelines so that contractors knew how to follow both sets of procedures. Additionally, the Department identified areas where MOUs might be needed to address select bargaining without opening the full agreements.

## Daily Advocacy Support

- ▲ **Negotiated new MLAs.** The Labor Relations Team negotiated new MLAs for the Operating Engineers Local 3, Northern California Teamsters, and statewide Iron Workers.
- ▲ **Engaged in discussions around “Skilled and Trained.”** The Department met with union partners across the state at Union

Contractor Council (UCC) labor-management meetings to discuss “Skilled and Trained” project requirements.

- ▲ **Recruited tradesmen to “Skilled and Trained” programs.** The team began development of a marketing program with the basic trades designed to ensure more tradesmen apply to the programs.
- ▲ **Educated front-line employees on labor relations basics and how to navigate MLAs.** The Labor Relations Team rolled out a series of “Toolbox Talks” to educate members’ front-line employees on the basics of labor relations and how to navigate an MLA.
- ▲ **Minimized disruptions on jobsites affected by strikes.** The Labor Relations Team provided guidance, monitoring, and dual gate kits to jobsites in Southern California affected by strikes and picketing activity so that work disruptions were limited.
- ▲ **Ensured compliance with the latest legislation.** New labor legislation, including a new sexual harassment bill that took effect January 1, 2021, was tracked and resources were dispersed to UCC members that highlighted how each union apprenticeship program must handle the new requirements.
- ▲ **Fostered more collaborative jobsite cultures.** The Labor Relations Team offered more than 20 pre-job conferences to contractors prior to project starts to mitigate conflicts and ensure more amicable working experiences for all.
- ▲ **Resolved more than 50 formal grievances.**

## ADVOCATING FOR THE INDUSTRY

# Elevating Industry Voices

To meet the needs of contractors who play a vital role in the economy and future of our state, AGC continued to host regular meetings with local and statewide industry partners. Through these meetings, contractors learned about up-and-coming projects, shaped new and existing specifications, and resolved industry-wide issues while building relationships with some of the state's top officials. As a result of these meetings, AGC:

▲ **Ensured Bay Area counties adopted safety guidelines sympathetic to construction.**

To ensure proper safety protocols were adhered to among construction-related essential businesses within the City and County of San Francisco, AGC partnered with the local jurisdiction and other industry groups to help develop the "San Francisco Construction Industry Consensus – Best Practices COVID-19 / Construction Field Safety Guideline." These guidelines were adopted as an order by the jurisdictions early on and as a result, similar protocols were adopted in many other counties throughout the Bay Region.

▲ **Improved relationships with contractors and Caltrans.** AGC, during the start of COVID-19, held bi-weekly calls to ensure issues were addressed immediately and a more amicable working experience for contractors.

▲ **Improved minority- and women-owned businesses' ability to participate in contracts awarded by Caltrans.**

AGC participated in the development of the Caltrans' Disparity Study to help the agency identify barriers minority- and women-owned

businesses faced during Caltrans's contracting process. The results of the study will be used to allow these businesses to increase their participation in local contracts and refine Caltrans' implementation of DBE programs.

▲ **Ensured contractor participation in Ventura County Community Workforce Agreement Negotiations.**

AGC helped secure member participation in negotiations on the Ventura County Community Workforce Agreement after initially helping to postpone the agreement to ensure contractor participation in negotiations.

▲ **Collaborated with LA Metro on highway contracts update.** AGC continued its longtime partnership with LA Metro and collaborated with the agency on its forthcoming update to their baseline document that will govern future highway construction contracts funded and managed by Metro in partnership with Caltrans. The upcoming changes are expected to include key industry feedback that will impact different phases of the construction process.





*AGC hosted regular meetings with local and statewide industry partners.*

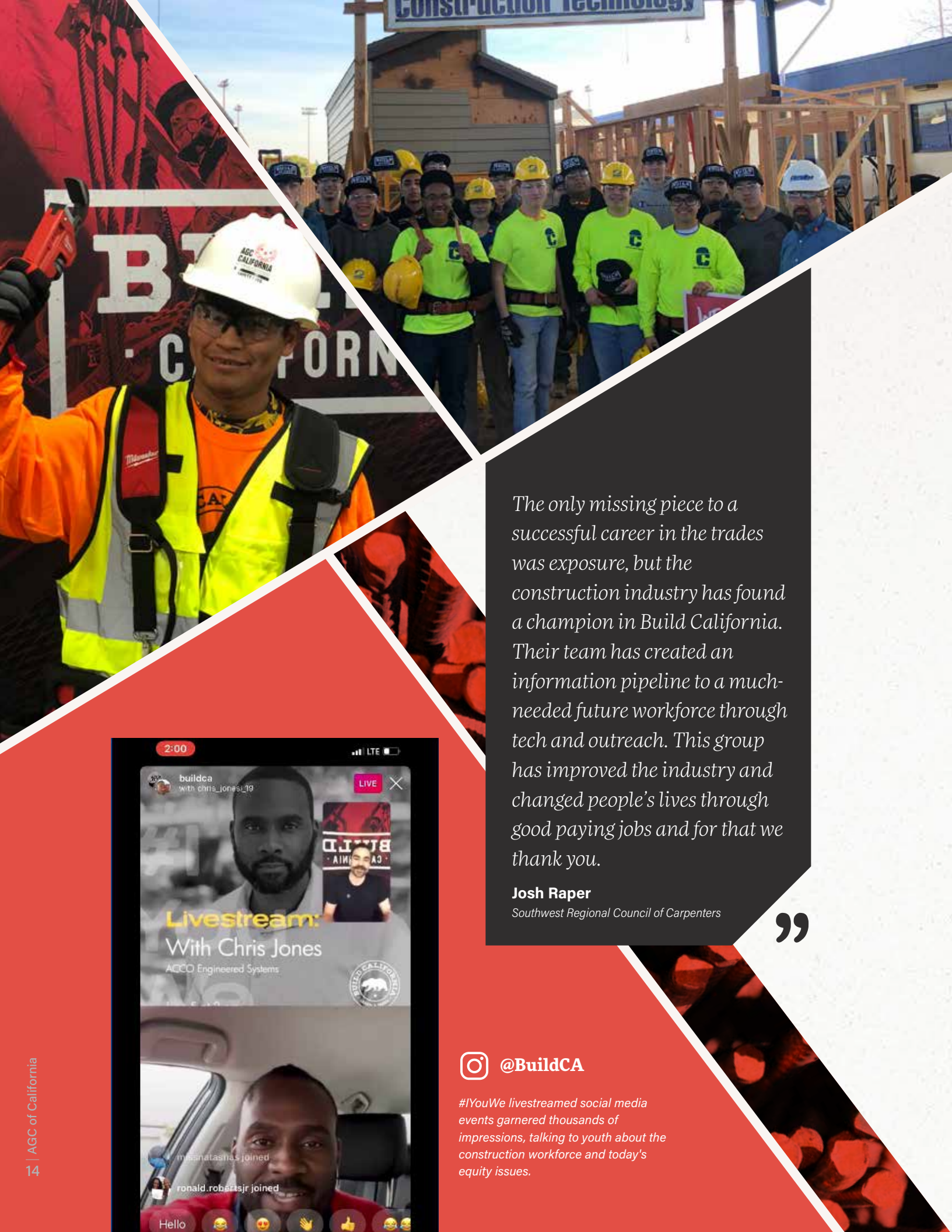
*“AGC was able to really illustrate why we should be deemed essential and why California needed our work to continue, but also how we were able as an industry to really keep our workers safe. As contractors, we could not have advocated for ourselves in the way that AGC was really able to because of their relationships.”*

**Dina Kimble**  
Royal Electric Company

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The only missing piece to a successful career in the trades was exposure, but the construction industry has found a champion in Build California. Their team has created an information pipeline to a much-needed future workforce through tech and outreach. This group has improved the industry and changed people's lives through good paying jobs and for that we thank you.

**Josh Raper**

Southwest Regional Council of Carpenters

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@BuildCA

#IYouWe livestreamed social media events garnered thousands of impressions, talking to youth about the construction workforce and today's equity issues.



# Investing in the Future

In 2020, members received resources, support and training to attract, develop and retain the most valuable company asset: people. Through the innovative programs delivered by AGC's Construction Education Foundation (CEF), a 501(c) 3, AGC has been able to inspire, develop and equip California's current and future construction workforce.

## Build California

In 2020, members celebrated the successful one-year anniversary of our comprehensive workforce development initiative designed to engage and activate the next generation of California's construction workforce: Build California.

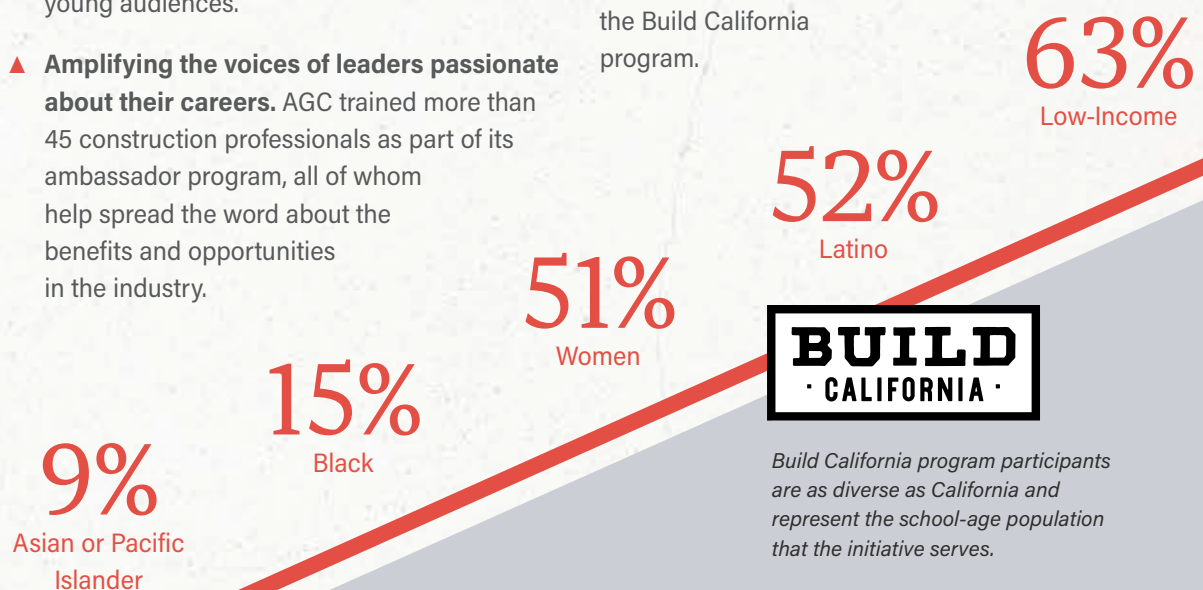
In just one year, Build California engaged and activated California's youth aged 12 to 24 and reached more than 4.4 million people around the rallying call "you, too, can Build A Legacy™" in today's construction industry," using a robust mix of outreach and programmatic efforts, including:

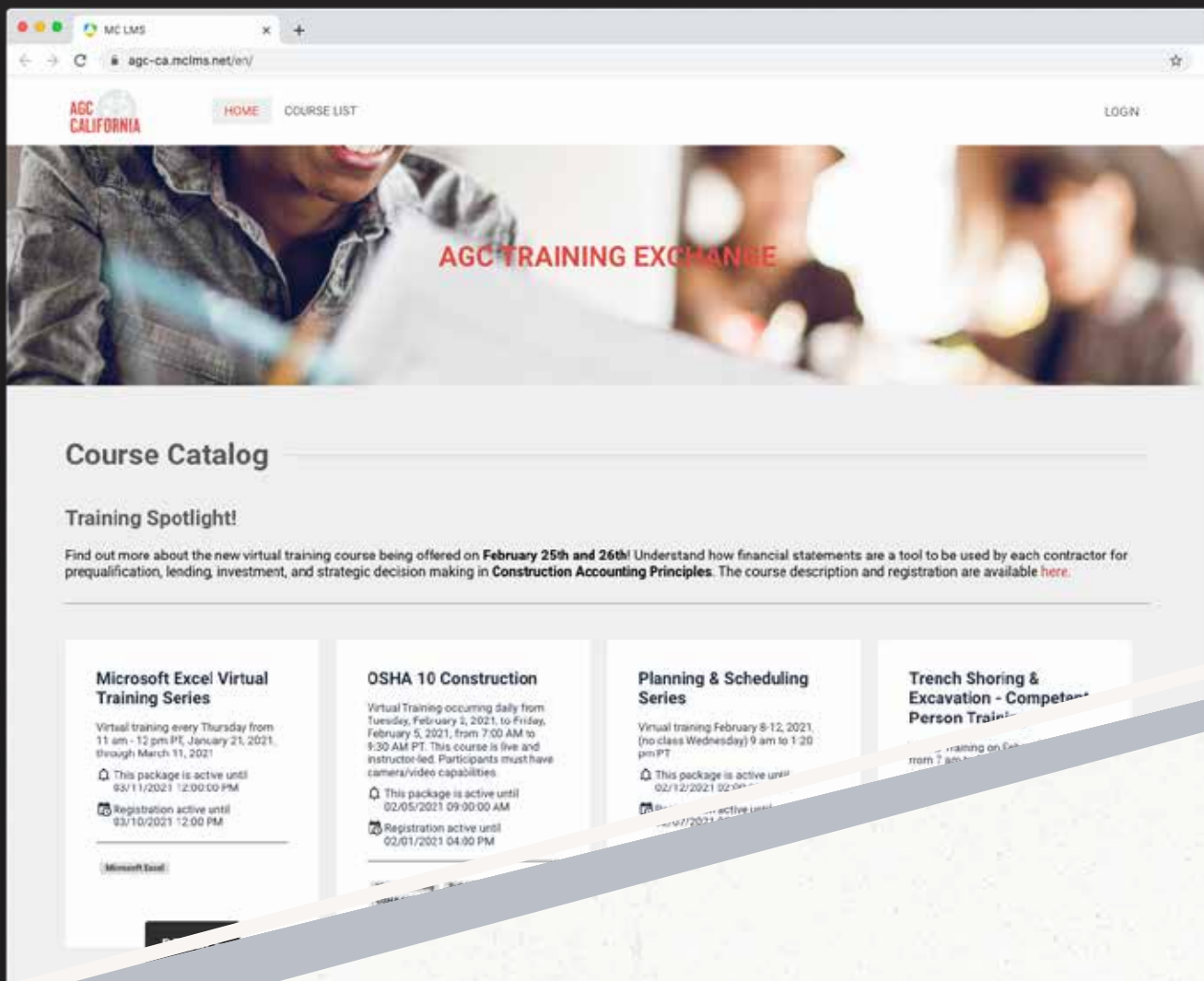
- ▲ **Connecting companies with eager, young audiences.** AGC developed a coalition of more than 30 diverse organizations from all corners of the industry that support the mission of the program and are willing to meet with eager, young audiences.
- ▲ **Amplifying the voices of leaders passionate about their careers.** AGC trained more than 45 construction professionals as part of its ambassador program, all of whom help spread the word about the benefits and opportunities in the industry.

- ▲ **Championing diversity, inclusion, and equity efforts.** Build California revolutionized the industry to champion diversity, inclusion, and equity through the launch of its #IYouWe Series; and digital campaign leveraging social media to engage the industry about topics that have been pushed aside for too long. The series garnered nearly 15 thousand impressions.

- ▲ **Engaging more than 4,000 K-12 students.** Through more than 50 social media features, multiple livestreamed social media events, and nearly 30 live and virtual student events, Build California was able to reach youth across the state and in marginalized communities – a primary target audience for the initiative.

Further showcasing the success of Build California's efforts to inform and inspire a new generation of construction professionals, Build California earned the prestigious AGC of America 2020 Chapter Workforce Development Award on the heels of its first year. This achievement would not be possible without the support of the vast, diverse network of coalition members, budding Build California ambassadors, and generous donations by the many sponsors who believe in the work of the Build California program.





## Training and Education

In early 2020, AGC focused on providing members opportunities to enhance the performance and career development of individuals, member firms and the construction industry. Nearly 2,000 industry professionals attended the more than 60 in-person and virtual training sessions delivered by 25 instructors. AGC was able to meet contractors' needs, thanks to the expert guidance of AGC's new Training Advisory Committee comprised of AGC member representatives and experts who weighed in on educational priorities.

- ▲ **Pivoted to 100% virtual education.** AGC was one of the first associations to convert to 100% virtual training & education offerings by March 2020 and into 2021 in response to the pandemic.
- ▲ **Provided free education to aid the industry with COVID-19 response.** Beginning in March 2020, AGC responded to COVID-19 with a series of eight WebEds (webinars) designed to assist the industry with COVID-19 responses, which were free to AGC members and were



attended by over 900 industry professionals. These WebEds included the topics from COVID-19 and Advocacy to Economic Outlook and Managing Cash During Unprecedented Times.

- ▲ **Delivered custom courses to member companies.** AGC offered several customized trainings to member companies based on their needs and priorities, including Lien Construction Law, Competent Person Training: Trenching & Excavations Part I and Part 2, and Blueprint Reading.
- ▲ **Offered an online harassment prevention course.** To meet new requirements, AGC continued to offer an online harassment prevention course in which 250 individual employees/supervisors completed.

*“Now more than ever, it’s critical to invest in the ongoing training and certification of safety professionals to ensure maximum jobsite safety and health compliance. We were grateful for the opportunity to provide California contractors a chance to improve and expand their safety acumen during a time when professional development and training budgets were reduced as companies work to stabilize their bottom line.”*

**Erin Volk**

Vice President, Workforce & Community Development, AGC and Executive Director of the AGC-CEF

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## Scholarships

To address the need for well-trained, certified construction safety professionals that has compounded during the COVID-19 pandemic, AGC CEF launched the AGC Safety Professional Scholarship, sponsored by HammerTech. The

scholarships, valued at approximately \$1,500 each, helped to cover the costs associated with enrolling in and completing a Board of Certified Safety Professional (BCSP) course and certification.



**HAMMERTech**

# Creating a Diverse, Inclusive, Safe Culture

At AGC, we believe that having the voices of all Californians at the table is vital to the success of building a more resilient state. That's why in early 2020, the State Board of Directors asked to have a Diversity & Inclusion Task Force created under AGC CEF. The Task Force, which is a group of 15 AGC members, met virtually after its formal launch in the summer of 2020 to discuss how the industry makes real, lasting change.

To start, the Task Force developed AGC's Diversity & Inclusion Statement about the critical role we all must play in creating long-term change in the industry. The statement was adopted by AGC's State Board of Directors to serve as a guidepost for the Association and a launching point for other companies to consider adopting or creating a similar statement and enact change.

## Meet the Task Force



**Sean Anderson**  
President & CEO  
*Stoer Construction*



**Lilian Magallanes**  
Program Manager, Community  
Development  
*Bluebeam, Inc.*



**Elena Anaya**  
Community & Citizenship Senior  
Director, Northern CA  
*Turner Construction*



**Kayla Montgomery**  
Diversity & Inclusion Specialist  
*PCL Construction*



**Dr. Giovanna Brasfield**  
Vice President of Diversity & Inclusion  
*Flatiron Construction/LINX*



**Henry Nutt III**  
Preconstruction Executive  
*Southland Industries*



**Sharon Coleman**  
President  
*Coleman Construction & Coleman  
Equipment Rental*



**Marie Patterson**  
Faculty  
*Chico State Construction Management  
Dept. (Advisor to Chico State Women in  
Construction)*



**Amanda Corbet**  
Director of Community Outreach &  
Inclusion  
*McCarthy Building Companies, Inc.*



**Miquel "Mick" Penn**  
Northern California Regional  
Community Relations Liaison  
*Swinerton*



**Talin Espinoza**  
Chief Strategy Officer  
*Twining*



**Ron Roberts**  
Recruiting & Public Relations Specialist  
*Griffith Company*



**Chris Jones**  
Director of Safety  
*ACCO Engineered Systems*



**Becka Schumacher**  
Director of Human Resources  
*Teichert Construction*





### **AGC of California Statement on Diversity and Inclusion**

In the wake of important and timely conversations surrounding diversity, equity, and inclusion, we recognize the role AGC and its member companies can play in facilitating necessary, positive, and long-term systemic change in the construction industry.

To start, we must acknowledge we have fallen short of leading our members and the industry in the pursuit to end discrimination. We take responsibility for the times we have contributed to building a culture of inequity and are actively working to correct those mistakes. Going forward we must lean on our mission and core value as our guide to shape policy, improve industry relationships, and develop our workforce for all Californians.

We will lead meaningful, open, and honest conversations that will foster a culture of inclusion for our industry. We will listen to those impacted by racism, inequities and discrimination of all forms with the intent to learn and improve. And we will work with our members to create meaningful paths forward, so progress is seen and felt on jobsites and offices across the state.

In order to make impactful and intentional change, AGC will:

- create a committee comprised of diverse AGC contractor and associate members of all sizes and types as well as external experts to develop policies, procedures, and training to eliminate racial and discriminatory practices within their corporate structure and on jobsites.
- promote a zero-tolerance environment for discriminatory incidents on job sites and across all industry workplaces.
- promote a caring environment that fosters positive communication, compassion, and empathy.
- provide support to member companies to mold inclusive and equal policies for them to implement on their own projects and within their companies.
- develop policies that will ensure the advancement of diverse individuals to leadership positions in member companies and the Association.
- work to ensure the leadership of the organization is inclusive and reflective of the demographics of the geographic territories where we operate.

Standing up to racism and discrimination requires more than a written commitment. It will take time and work to foster a new culture for our industry. It is our duty as the voice of California's construction industry for the past 100 years to ensure our association and its members build a better future for all Californians.



*CEO Peter Tateishi  
speaks at the 100  
Centennial event,  
January 2020.*

#### A LETTER FROM THE CEO

## Moving Mountains Together

There's no doubt the COVID-19 pandemic altered life forever, however AGC not only survived, but thrived in 2020 and we look forward to more success in 2021.

As you read in this report, our members and staff leveraged our expertise and strength to advance the construction industry and keep you working in 2020. The staff at AGC are proud of the work we do, but more importantly, we are proud of the members and industry we serve. We recognize that when we do our job right, it allows you, our members, to do your job right. The resilience of California starts with you. In any crisis, construction is there answering the call to maintain, sustain, and rebuild our communities and our state. There is no question to the essentialness of construction. Our future is built by and through you.

It is because of our fundamental belief that construction is vital to the success of California that we continue to strengthen our services and team here at AGC of California. In 2020, we built

the best in-house staff with expertise and industry experience to lift up and support you and the entire industry. Their capabilities and knowledge allowed us to meet your needs during this global pandemic. We hope you see the more than forty in-house staff (when fully built out) as an extension of your organization. We are passionate about our work and we are passionate about the industry we serve and we know that together with our members we can actively create opportunities to build and strengthen our state.

With 2021 underway, our focus at AGC is to continue to respond to our member needs so that you can not only continue to operate, but also thrive. We look forward to the ways we will innovate and improve our services for you in the months to come.

Thank you,

**Peter Tateishi**  
CEO, AGC of California



# AGC of California 2020 Board of Directors



**Mike Blach**  
President  
*Blach Construction*



**Jim Blois**  
Vice President, Utility & Infrastructure  
*Blois Construction*



**Dina Kimble**  
President-Elect  
*Royal Electric Co.*



**Greg Timmerman**  
Vice President, Specialty Contractors  
*ISEC, Inc.*



**Brad Jeanneret**  
Vice President, Building Division  
*Hensel Phelps*



**Steve Rule**  
Treasurer  
*Turner Construction Company*



**Clinton W. Myers**  
Vice President, Highway &  
Transportation Division  
*Myers & Sons Construction, LP*



**Jerome Di Padova**  
Immediate Past President  
*Skanska USA Civil West*

**Dan McGrew**  
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**Ryan Aukerman**  
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**Caleb Haus**  
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PAC Chair  
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**Don Love**  
Monterey District Chair  
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**Brian Azzopardi**  
Santa Clara District Chair  
*Blach Construction Company*

**Casey McEndree**  
CLC Chair  
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# Moving Mountains

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