

our workforce.

Leading the Way

What an honor it's been to serve as your president these last two years! It will be a time I'll never forget, as we battled the worst pandemic in a century, and yet at the same time, made so much progress toward our mission. While it has been a challenging period in our nation's history, we saw our members and staff step up as true leaders like never before! From my seat, it was inspiring to observe this passion and leadership across our state and our nation. Thank you!

Together, we have accomplished an enormous amount and played a key part in keeping our industry thriving these last two years. When looking back, we can be proud that AGC of California was the first construction association in the country to manage through a government shelter-in-place order and to keep us working as an essential industry.

We were, and continue to be, leaders in the construction industry. We saw a record year in new members with 131 new members - 71 of which were contractors. Our Government Affairs team was on their game advocating for the interests of our industry on over 150 bills introduced in this first year of our legislative session.

And one of the things I am most proud of is the launch of our Diversity, Equity and Inclusion (DEI), Steering Committee, a new series of DEI Forums and the unanimous adoption by the State Board of the DEI Task Force's Recommendation Report that is guiding our ongoing work in the DEI space.

Our Training and Education team has had a banner year with more than 3,000 people and 700 companies across almost 30 states and 5 countries taking part in our programs. We reached more than 500,000 people through our social media platforms and email communications.

However, our work is far from over. In this new year we will advocate vigorously for our members and our industry, build strong, diverse and welcoming networks, and increase our workforce pipeline through programs like Build California and our AGC Student Chapters. I have full confidence that AGC members and staff will continue to lead the way.

Looking forward, I ask that you extend to our new president, Dina Kimble of Royal Electric Company, the same support, collaboration and leadership you've generously shared with me. Dina is an incredibly savvy and strategic construction and business leader, and I have no doubt that she'll lead AGC to new heights!



With gratitude,

Mike Blach

President, AGC of California

Blach Construction

Advocating for Our Industry

Through the ongoing COVID-19 pandemic, AGC continued to keep our members apprised of the evolving local, state, and federal orders, mandates and protocols. To support the industry's ability to safely carry out work, AGC worked with members to advocate for priority legislation and policies at all levels of government and worked with elected officials to ensure contractors had a voice in the process.

While the 2020 legislative session began and ended with multiple COVID-19 related fits and starts, the 2021 session worked more like the pre-pandemic days with one important distinction - the Senate and Assembly limited the number of bills heard and the number of committee hearings held in the hopes of slowing down the spread of COVID-19 among the capitol community. Even so, the Legislature sent 836 bills to the Governor on the final day of session.

Statewide Support:

- ▲ Ensured on-point policy. AGC supported 15 bills; Opposed 2 bills; and negotiated amendments to achieve a neutral position on 3 bills.
- ▲ Stayed in tight communication with Cal/OSHA.

 AGC worked closely with Cal/OSHA on evolving
 COVID-19 mandates and policies, including
 securing a seat for AGC on the COVID-19
 Advisory Committee where he successfully
 engaged and advocated for our industry, sought
 amendments to the proposed permanent
 COVID-19 regulation as well as Section 1630,
 Construction Personnel Hoists.
- ▲ Kept members informed and safe during unprecedented times. AGC maintained, expanded, and provided timely updates to our COVID-19 resources which allowed members to

- easily access information about vaccines, paid sick leave, mask mandates, local policies and more.
- ▲ Developed a Project Labor Agreement (PLA) suite of resources. AGC created a matrix of PLAs with public agencies throughout the state and sample materials for members to use to provide practical and real-world input on how construction projects are managed and executed for the benefit of everyone involved.
- ▲ Helped our industry thrive and adapt to virtual legislative advocacy. In our first-ever virtual Legislative Day, a number of members of the Legislature, including Transportation Committee Chairs from the Senate and Assembly, attended the virtual event. This allowed AGC members to advocate for industry policy priorities, speak directly with elected officials, and hear elected officials' priorities for the 2021 legislative session.
- ▲ Worked on solutions to mitigate/regulate water runoff at construction sites throughout the state. AGC engaged in the development of the Construction General Permit (CGP), advocating for a permitting process that allows our members to effectively and efficiently complete projects. We worked alongside a coalition of AGC members and industry leaders on these advocacy efforts including, AGC San Diego Chapter, the California Alliance for Jobs, Caltrans, Los Angeles Unified School District, Rebuild SoCal, and several more. The CGP will continue into 2022 and AGC will keep bringing our contractors' voice to the discussion. We are prepared to fight for the needs of our contractors and will engage at every level necessary including legal options.

- AGC protected and promoted the industry's interests through well-rounded engagement. This included strategic relationships and participation with many groups, including but not limited to:
 - ► The Cal/OSHA COVID-19 Advisory Committee
 - ► California Regional Common Ground Alliance
 - Caltrans SB 743 Implementation Working Group
 - ► Caltrans: California Transportation Federal Affairs Working Group
 - ► Caltrans Safety Summit Task Group
 - Department of Water Resources Partnering Steering Committee. Elevating Industry Voices

Elevating Industry Voices Locally

At the start of 2021, there was a great amount of uncertainty regarding local infrastructure funding. Through established local liaisons, AGC members were able to get first-hand information on how local governments and districts were weathering the financial impacts due to COVID-19. Our Government Affairs team held more than 30 liaison meetings where our members were able to influence policy. Some of the wins AGC was able to achieve were:

- ▲ Helping Caltrans district staff understand the challenges contractors were facing with achieving an asphalt smoothness incentive.
- Addressing obsolete delays in project awards which compounded supply chain issues in the Central Valley.

- Providing our contractors with an opportunity to engage with public and private owners to resolve issues that stand in the way of delivering on time and on budget projects.
- ▲ Collaborating with Los Angeles County
 Metropolitan Transportation Authority (LA
 Metro) to lessen the impact on the proposed
 "scorecard" for general contractors.
- ▲ Collaborating with LA Metro on their forthcoming sustainability requirements for future projects.
- Working with LA Unified School District on their vaccination policy to lessen the impact for contractors.
- ▲ Starting new liaisons with PG&E and initiating discussions on challenges with locating practices, damage prevention and electrification delays in Northern California regions.
- Re-establishing the Port of Oakland liaisons and initiating discussions with agency officials on supply chain issues affecting contractors.

Leading the Industry in 2021

Trained

3,000+ people in

700+ companies

Hosted

2,500+ people at

23 events statewide

526
contractor
members

376

associate members

506,000+

Number of times social media users saw AGC's social media content

1,685

Total new social media subscribers

8,557

Total social media subscribers

1,580

Total new email subscribers

10,799

Total current email subscribers

69

Local, state, and national news stories



total new members

71 new contractor

members

more than

60%

member engagement

Supporting Your Safety

AGC's commitment to Safety & Health remained steadfast in 2021. The well-being of our crews, clients, and employees is the biggest priority for the construction industry.

In 2021, AGC:

- ▲ Partnered with Innovative Human
 Performance (IHP) Safety to bring COVID-19
 solutions to AGC members. This partnership
 has brought turnkey COVID-19 testing
 solutions as well as secure, HIPAA-compliant
 vaccination status tracking software services
 and other COVID-19 health management
 services to our members.
- ▲ Addressed language clarification and adjustments needed within Cal/OSHA Emergency Temporary Standards. AGC worked with our Safety & Health Council to submit written and verbal comments to the Cal/OSHA Standards Board that address language clarification and adjustments for our AGC members and ongoing essential work.
- ▲ Enhanced and continued to expand our COVID-19 "Tracker" to update contractors on the evolving policies and regulations surrounding vaccines, masking and more.
- ▲ Developed and implemented a Mental Health Initiative to protect the overall wellbeing of our workforce. AGC's Mental Health Initiative was aimed at increasing awareness around important issues like substance use disorders and suicide prevention, and provided resources, guidance, training, and more to support the construction workforce throughout the state and nation.

The Safety and Health Council has the ability to come together in a collaborative group to be proactive in shaping the construction industry for long-term sustainable growth. Our goal is to shape policy, improve industry relationships, and develop our workforce safely alongside the leadership of AGC.

Donovan Seeber

Vice President Corporate Safety ACCO Engineered Systems

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- ▲ Trained the industry in the latest safety and health practices and regulations. AGC worked with industry partners to bring AGC members a robust training program of safety and health webinars.
- ▲ Recognized safety excellence. AGC presented the 34th Annual Construction Safety Excellence Awards to 21 member companies and individuals excelling at safety performance and maintaining a safe working environment on their job sites.

Compliance Issues

relationships.

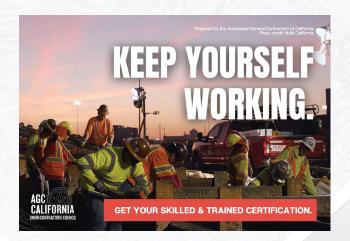
AGC's expertly staffed Labor Relations team boasts years of experience to ensure our members can continue to work and stay on time and on budget. Last year, the Labor Relations team supported our signatory contractors who benefited from the collective effort of this team. The team ensured member compliance with evolving COVID-19 regulations and worked alongside our Government Affairs team to supply day-to-day advocacy and strengthen union

Addressing Labor and

COVID-19 Compliance Support:

- ▲ Established the AGC Human Resources (HR) forum. This is a space for contractors to learn, exchange ideas, and engage around HR concerns and issues, application of Cal/OSHA emergency temporary standards, return to work policies and other issues like substance use disorders (SUD) which impact workers in the construction industry.
- ▲ Resolved 33 grievances in Northern California and 13 in Southern California

- Worked with our Union Contractors Councils (UCC) to distribute bulletins. These included AB 685 COVID-19 Reporting Requirements, SB 973 Pay Data Reporting Requirements, SB 685 Supplemental Paid Sick Leave, AB 654 COVID Reporting Revised, Paycheck Protection Program (PPP) Benefit and Tax Treatment Bulletin, SB 95 Expiration and Cal/OSHA ETS Exclusionary Pay Bulletin.
- Developed a tool for craftworkers to easily find and enroll in accelerated apprenticeship programs. AGC worked with the UCCs and Union partners to create a tool for contractors to communicate with their field teams that places information in the hands of craftworkers to easily discover accelerated training programs, keep working, and comply with California's skilled and trained workforce requirements.



▲ Negotiated two MLAs showing industry leadership at the negotiating table. AGC participated in and negotiated the California Iron Workers statewide agreement after a prolonged fourteen-month negotiation featuring twenty-one negotiating sessions and brought to bear the resources and national reach for conversations on pensions and other national settlements. AGC and UCC South's Cement Masons negotiating committee worked with other industry associations to settle a four-year agreement with the Southern California Cement Masons.

When I started with Myers & Sons Construction in 2012 it was my first experience in the Construction industry. I relied heavily on AGC to help guide me through certain situations with the unions. Over the past 10 years AGC has provided me with a sounding board as well as an opportunity to give back to the industry with what I have learned through committees and boards such as the UCC and HR Forum. They are tremendously beneficial to the industry as a whole and look forward to many more years of collaboration. Thank you AGC.

Jenna Carlson

Director of HR. Mevers & Sons Construction



Activating the **Next Generation**

Build California

Build California, AGC Construction Education Foundation's (AGC CEF) comprehensive workforce development initiative created to inspire, engage and activate the next generation of California's construction workforce, made significant strides in 2021. This year, Build California:

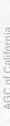
- ▲ Launched Build California e-Cademy. This virtual playground for Californians, ages 12-24 years old, is designed to explore and learn about construction through interactive, dynamic, and immersive lessons and digital experiences. It educates young audiences about the number of careers in the industry and how to get started through courses tailored to their interests and preferences, prepares committed learners with a Construction Ready Certificate learning track, career counseling and mentorship, and tracks graduates that enter pre-apprenticeship programs or go to work for member companies.
- ▲ Engaged more than 3,300 California students. Through live and virtual events, Build California was able to reach the next generation and increase their awareness about the incredible careers in construction, the diverse pathways to entry, and an overview of Build California at activation events.
- ▲ Provided training for 60 ambassadors with resources to engage the next generation. AGC CEF developed a new curriculum for its Build California Ambassador Training for those industry professionals who want to help spread the word about careers in the industry.

▲ Expanded Diversity, Equity & Inclusion efforts. Build California built upon its successful #IYouWe Series - an Instagram Live Series designed to leverage social media to engage the industry about topics to open dialogue for students to ask real questions about the DEI landscape in the construction industry.

AGC Student Chapters:

In 2021, AGC had 13 Student Chapters registered with AGC of America. Re-engaging these students after 2020 was a primary focus of the year, so AGC set out to provide a number of high-value events, trainings, and mentorship opportunities where students could gain direct experience and access to industry professionals...

- ▲ Connected companies with the next generation. AGC guided almost 600 students in developing practical skills, networking with industry leaders, and gaining exclusive access to AGC member contractors for the purpose of career development.
- Provided free education to aid student career readiness. AGC delivered a six-part virtual training, networking, and education series called "Connect & Construct" to provide student members direct access to industry experts, company leaders, and projects from AGC members statewide. This series covered everything from DEI in construction to company showcases, speed networking, to building a better student chapter, and more.



▲ Provided CONSTRUCT scholarships for over 90 student chapter members across the state. Students participated in a student chapter job fair, and educational tracks ranging from leadership development to construction technology.

AGC Emerging Leaders:

AGC's Construction Leaders Council (CLC) set out to rebrand itself so members could easily understand and recognize the intent of the program. The CLC is now named AGC's Emerging Leaders program. The group has attracted more than 40 new members who are passionate about their careers and determined to build a better, brighter future for California.

AGC Emerging Leaders has integrated into AGC districts, divisions, councils, and other forums, participated in quality and compelling regional events and meetings, and developed and funded a scholarship program to ensure

Being an active member and President of my AGC Student Chapter has set me up for success in the construction industry. I have had the opportunity to meet other members from all over the nation and expand my network connections. My favorite part is being able to learn from other industry leaders. The various professional development sessions, volunteer opportunities, and hands-on training gives me the chance to share these same resources with our club members.

Ariana Riverra

AGC Student Chapter President, California State University, Chico



Building a Diverse, Equitable, Inclusive Industry

Building a more resilient state requires the voices of all Californians at the table. The construction industry's success is contingent on the diverse backgrounds and experiences that influence and shape our built environment. Our current and future workforce expects change and employers to have clearly established cultures that honor diversity, equity, inclusivity, and safety.

For that reason, AGC was proud to announce the State Board of Directors approved the Diversity Equity & Inclusion (DEI) Task Force Recommendation Report. The report makes the business case for how increased DEI in the workplace benefits individual companies and the industry at large and outlines clear recommendations and deliverables AGC will execute over the next two years so that members can build their best team.

AGC began execution on the recommendations found within the report to help AGC members meet workforce need.

- AGC launched the DEI Steering Committee.

 This is a group dedicated to helping create
 DEI resources that will allow companies
 to engage and grow their culture by
 incorporating DEI best practices, trainings
 and programs that help identify, develop and
 promote diverse future leaders, and more. The
 Steering Committee also guides the content,
 discussions, activities and speakers activated
 at the DEI Forum.
- ▲ AGC kicked off its quarterly AGC DEI Forum Meetings. Since launching these forums, we have boasted more than 200 attendees of all levels in their DEI journey hoping to learn more about DEI work in the industry. Critical conversations include topics like privilege

- and best practice sharing among individuals working to make their companies more equitable.
- ▲ AGC continues to develop programs and initiatives, training and education, resources, best practices, and more. These will drive culture change and instill best practices within companies and the industry at large, helping members go beyond simply "checking a box" to ingraining DEI into their company culture.

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AGC's Diversity Equity and Inclusion steering committee has taken on a groundbreaking mission. This committee brings together the construction industry's best DEI professionals and trailblazers to share best practices, and provide resources, support and guidance to AGC members who want to evolve toward a more equitable future. Participating in this important work has been one of the highlights of my career. We will all be proud of what comes next.

Talin Espinoza

Director, Business Development Flatiron Construction



DEI Steering Committee



Dr. Giovanna Brasfield Chair *Brasfield & Associates*



Chris Jones Vice Chair ACCO Engineered Systems



Sean Anderson Stoer Construction



Melissa Berg
Dome Construction



Scott Berg Hensel Phelps



Jean Bjork *Bjork Construction*



Priscilla Chavez
PCL Construction



Amanda Corbet *McCarthy Building Companies, Inc.*



Talin Espinoza *Flatiron Construction*



Jennifer Evers
Turner Construction Company



Henry Nutt IIISouthland Industries



Babatunde Onadele, Jr. Blach Construction



Miquel "Mick" Penn Swinerton



Ron Roberts, Jr. Griffith Company



Jorge Quezada Granite Construction



Sewar Sunnaa Akerman LLP

Investing in Our Future

AGC collectively works to strengthen our industry. We give back through scholarships, mentorships, and the continued development of minority and small contractors. This work is powered by AGC's Construction Education Foundation (AGC CEF), a 501(c)3 non-profit corporation.

Scholarships

In 2021 AGC CEF, developed, launched and awarded scholarships to current professionals and students pursuing an education and career in construction, enrolled in certified training, preapprenticeship, or craft apprenticeship programs, and those attending two or four year college degree programs.

Our proud sponsors partnering with AGC awarded the following scholarships this past year:

▲ The Marina Landscape Scholarship and the California Landscape Irrigation Council (CLIC) Inc. Scholarships, both relaunched in 2021, will be given to students who portray academic excellence working toward a degree in landscape construction, engineering, construction management, business administration, and/or related fields.

- ▲ The AGC Skilled Trades Scholarship, sponsored by Bluebeam, for anyone pursuing skilled trades and/or already enrolled in union apprenticeships.
- ▲ The AGC President's Scholarship, which relaunched in 2021, recognizes a student essay on a specific topic that is deemed to be beneficial to the advancement of technological, educational, or vocational expertise in the construction industry.



AGC of California

Building Your Competence

In 2021, AGC focused on continuing to meet the needs of our industry by providing members opportunities to enhance the performance and career development of individuals, member firms and the construction industry through more than 100 in-person and virtual trainings to more than 700 companies across the nation and world. These trainings ranged from continuing education about COVID-19 protocols to mental health awareness in the construction industry.

AGC was able to meet contractors' needs, thanks to the expert guidance of AGC's Training Advisory Committee who weighed in on educational priorities in another pivotal year.

Project Engage

Project Engage was created in a dynamic partnership between Procore and AGC in response to a question asked by leaders across our industry, "How can we leverage leadership and culture development to increase business success?" The answer... engagement. This world-class leadership development experience launched a successful beta class in 2021 who participated in interactive cohort connections, hands-on learning experiences, and premier 1:1 executive coaching with clear objectives. Graduates from the beta program include Blach Construction, Clark Construction, Matrix Environmental, Nova Group, Royal Electric, and Teichert. The first full Project Engage Class will launch in 2022 for a 12-month program.

The construction industry is realizing how important culture is for our companies and for retaining people. Often, people just don't know where to start or they don't know what's broken or they don't know how to fix it. Programs like Project Engage just give us some hands-on practical tips of where to start

Dina Kimble

Royal Electric Company
2022 AGC of California President





Building Your Network

In 2021, AGC events offered unique opportunities to re-engage with peers, leaders, and influencers who affect the future of the construction industry. From statewide premier events to our regional engagement opportunities, there were many ways to connect and engage after a quiet 2020.

- ▲ The 2021 Installation and Awards Gala, presented by Procore, welcomed more than 350 people to its virtual platform to not only honor our 2021 Officers and State Board but also awarded member companies with the prestigious Achievement and Constructor Awards for making a difference in construction, our communities, and our state.
- ▲ CONSTRUCT 2021, presented by Procore, was back in-person and hosted more than 450 attendees with programming that featured our first ever Legacy Awards, how culture affects business, the 34th Annual Construction Safety Excellence Awards, a student chapter job fair, and more.
- ▲ AGC also hosted 20 regional and district events with more than 2,000 participants across the state. From golf tournaments, to mixers, to regional forecasts, AGC of California leveraged our districts and regions to bring our industry together to engage and build powerful networks.



AGC of California

Lead, Engage, Grow

Over the past two years, as AGC of California has continued to lift-up and support our industry through crisis, it has become clear that our values make our members and our association unique. We recognize that to be effective as the voice of construction we must lead, engage, and grow. These three words define who we are.

Our members are the leaders in the construction industry. They take on the burden of leadership for the entire industry by leading in the most important conversations. Whether advocating for the needs of contractors, addressing labor and compliance issues, or meeting the industry's workforce challenges, our members choose to lead. With the staff at AGC of California, our members are leaning-in and pushing on our industry to ensure a better future for construction. We recognize that a better future for California starts with creating a better future for our industry.

We cannot lead effectively if we are not engaging with the right people. This means we value having all the voices at the table. To ensure our dialogue is not lost in an echo chamber, we must reach the ears that have to hear our message. AGC of California has risen to the occasion to bring the right people together to engage in making better decisions and focusing on better outcomes that advance construction across the state. Whether it is within the contractor community, our workforce, our industry and labor partners, or our decision makers who regulate and govern our jobsites, we continue to engage with the right people and develop the right relationships to secure better outcomes for our industry.

And when we lead and engage at the highest level, we see our industry grow. We must always value growth to ensure there is opportunity: for our members, for our industry, and for our current and future workforce. AGC of California has challenged the status quo across the state and understands that if we are to grow, we cannot be static. We must always push ourselves to be better. Together, with our members, AGC of California creates opportunities to build and strengthen our state because when we are growing, California is thriving.

We as an industry have much to celebrate in 2021. This annual report is a snapshot of some of the work that we as an association brought to life. It is a continuation of a legacy that we have been building for over one hundred years. The staff at AGC of California are extremely proud to stand shoulder to shoulder with our members to fight for a better future for construction and California. They work tirelessly to bring our mission to life and deliver value to our members. And as we continue to look forward into 2022, we see great opportunities for our members and our association. We remain committed to you, our members, to the construction industry, and to our mission and values.

Thank You,



Peter Tateishi CEO, AGC of California

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Blach Construction Company



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