CONSTRUCTING THE FUTURE

ANNUAL REPORT
The last two years, serving as your president of AGC of California, have been a thrilling journey. It has been a privilege to work alongside such dedicated and passionate individuals, all of whom are committed to building a strong future for our industry and our community.

I am excited to present the second annual report since I assumed the AGC of California president role. Looking back on the past year, it’s evident that we’ve successfully undertaken the crucial task of building a resilient future for our industry. As leadership transitions from the retiring workforce to the emerging one and as sustainability ushers in innovative materials and techniques, it becomes imperative that we support programs that prepare us for these changes and that guide the industry towards continued growth and development. The following pages underscore a handful of our achievements that have laid the foundation for continued growth and success for many years to come.

Throughout 2023, AGC of California continued to make a significant impact with engagement, as 85% of our members participated in at least one of AGC of California’s events, forums, committees, education and training opportunities, and workforce development initiatives through AGC CEF. This demonstrates the emphasis AGC of California places on cultivating our future workforce while nurturing and expanding our existing one. The dedication and hard work of the AGC of California team didn’t go unnoticed by our members. This was clearly reflected in the record-breaking dues revenue this year - a testament to the value our members see in the work we do.

It fills me with immense pride to be concluding my term with AGC of California, leaving it in its strongest position ever; all thanks to our collective efforts and unwavering determination. Our next president, Steve Rule of Turner Construction, shares my passion for the industry and our association. Under his leadership, AGC of California will continue to thrive and achieve unprecedented levels of impact for our members and the industry. I’m grateful for the chance to guide AGC of California, and I look forward to the future successes this association and industry will bring in 2024 and beyond!

Dina Kimble
President, AGC of California
Royal Electric Company

CONSTRUCTING THE FUTURE

OUR MISSION
We believe the construction industry is vital to the success of California. Together, our members actively create opportunities to build and strengthen our state. We are passionate about shaping policy, improving industry relationships, and developing our workforce.
ADVOCATE FOR THE INDUSTRY

AGC of California is the voice of the construction industry, driving innovation and progress through advocacy, collaboration, and political action. We empower our members to influence positive change, leveraging our various committees, forums, campaigns, and meetings.

AGC-CA PAC FUNDRAISING

AGC-CA PAC RAISED $550,000+
REVENUE IN 2023

83% INCREASE SINCE 2022

66 PAC 120 candidates for elected office were supported with AGC-CA PAC

AGC-CA PAC EVENTS:
- Legislative Summit
- Barracuda PGA Experience
- Southern California Dinner

LIASON MEETINGS

237 MEMBER COMPANIES AT LIASON MEETINGS

627 PARTICIPANTS

48 LIASON MEETINGS

INFLUENCED AND SHAPED POLICY

297 BILLS TRACKED IN 2023

20+ BULLETINS AND COMMENT LETTERS ADVOCATING AND PROVIDING RESOURCES TO MEMBERS

VETO SECURED AGAINST SB 799 STRIKE SUBSIDIES
AGC of California worked with California’s business coalition to successfully secure a veto from the Governor. SB 799 would have allowed workers who voluntarily choose to strike to collect unemployment benefits, thereby creating a system that would force employers to subsidize workers’ decisions to not go to work and strike against them.

SUPPORTED MULTIFAMILY STREAMLINING LEGISLATION
AGC of California supported SB 423 & SB 4 (Weiner) which provided CEQA and permit streamlining for multifamily construction.

A MILESTONE YEAR FOR ALTERNATIVE DELIVERY LEGISLATION
2023 was a strong year for alternative delivery in California. AB 400, SB 146, SB 617 and SB 706 were passed in 2023. They either extended or authorized new authority for Design-Build and/or Progressive Design-Build for different local and state agencies.

ADVANCING our industry through a strong voice
AGC of California members have access to expert knowledge and guidance through the complex technicalities of the construction industry, along with essential resources for managing labor and compliance. Our comprehensive assistance covers regulatory affairs, negotiations, compliance adherence, and grievance handling, to equip you with the tools needed for success.

**ADDRESS LABOR & COMPLIANCE ISSUES**

- **Expanded Signatory Contractor Representation**
  - 80 new contracts signed with AGC of California labor agreements

- **Conveying Compliance**
  - **Advanced Clean Fleets Regulation**
    - Mitigated risks linked to CARB’s Advanced Clean Fleets Regulation. We achieved nine regulatory extensions and exemptions, including Back-up Vehicle and Daily Usage Exemptions, proving our proficiency in reducing regulatory burdens.
  - **CARB In-Use Off-Road Diesel Regulation**
    - Our advocacy led to a 15-day amendment in CARB’s regulation post-approval, initiating a cold temperature waiver for the R99 & R100 renewable diesel mandate, reflecting our members’ insights on cold weather fuel impacts.
  - **Cal/OSHA Regulatory Efforts**
    - Throughout 2023, the Safety and Health Council actively voiced concerns to the Cal/OSHA Standards Board on imminent regulations, notably the Indoor Heat standards and Lead standard revisions. The Council also expressed apprehensions about using legislative channels for safety regulations, particularly SB 553 Workplace Violence Requirements.
  - **Cal/OSHA Advisory Committees**
    - AGC of California and the Safety and Health Council participated in the 1630 Elevators for Hoisting Workers and Walking and Working Surfaces Advisory Committee, collaborating with Cal/OSHA and stakeholders to influence future regulatory language. We anticipate joining future discussions on the permanent Workplace Violence Standard, wildfire smoke, and Aerosol Transmissible Diseases Standard.

- **500K+ New Craft Worker Hours Added**
- **110 Participants at Union Contractors Council Meetings**

Delivering expert advice and resources needed to manage labor and compliance challenges, including regulations, negotiations, and grievances.
We value gathering people not only by the type of work we do, but by who we are as individuals and humans. The more ways we connect, and forge connections, the more powerful our collective voice becomes.

### STATEWIDE, LOCAL & REGIONAL EVENTS

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<thead>
<tr>
<th>Event Type</th>
<th>Quantity</th>
<th>Details</th>
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<tbody>
<tr>
<td>Statewide Events</td>
<td>3,633</td>
<td>Attendees</td>
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<tr>
<td>Local &amp; Regional Events</td>
<td>2,491</td>
<td>Attendees (17 events)</td>
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<tr>
<td>Statewide Events</td>
<td>1,142</td>
<td>Attendees (3 events)</td>
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### DIVERSITY, EQUITY & INCLUSION (DE&I)

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<tr>
<th>Event Type</th>
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<td>DE&amp;I Forum</td>
<td>491</td>
<td>Attendees</td>
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<tr>
<td>DE&amp;I Forum</td>
<td>235</td>
<td>Companies</td>
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### AGENCY SHOWCASES

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<th>Value</th>
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<tr>
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<tr>
<td>Rail Showcase</td>
<td>$27B</td>
</tr>
<tr>
<td>Water-Wastewater Showcase</td>
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### SMALL/UNDERREPRESENTED BUSINESS (SUB)

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</tr>
<tr>
<td>Attendees Participated in SUB Forum</td>
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<tr>
<td>Companies Participated in SBEX</td>
<td>461</td>
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<tr>
<td>Attendees Participated in SBEX</td>
<td>843</td>
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</tr>
</tbody>
</table>

Creating opportunities for members to form powerful networks.
AGC of California provides on-demand access to premier training and education resources, from short virtual sessions to long-term professional development programs, ensuring our members enhance their competence.

### More Popular Topics:
- Construction Quality Management for Contractors: 210 participants
- Construction Project Communication Methodology: 74 participants
- Bluebeam: 74 participants

### By the Numbers:
- **306** Training & Education Sessions Offered
- **82%** Increase in Training & Education Sessions Offered Year-Over-Year
- **412** Companies
- **1,574** Participants

### Emerging Leaders:
- **95** Participants
- **20** Events and Training Opportunities
- **10** Steering Committee Members

### Learning Management System:
- 235 On-Demand Courses are available on LMS System since launched in 2022
MEET YOUR WORKFORCE NEEDS

We are dedicated to providing diverse services, fostering DE&I, promoting mental health, and connecting with future workers to create an adaptable, resilient workforce for a continually evolving industry.

ELEVATED MENTAL HEALTH AWARENESS

6 RESOURCES CREATED FOR MENTAL HEALTH

131 VIEWED/DOWNLOADED “MENTAL HEALTH STAND DOWN TOOLKIT & SAFETY MANUAL”

Resources created:
- Successful Stand down Checklists
- Invitation and Participation Templates
- Script Guidelines
- Toolbox Talks
- Connections to Resources and Information
- Safety Training Courses

Successful stand down on May 19, 2023

AGC of California, along with Teichert Inc., Operating Engineers Local 3, and Loyalty Point Leadership, held a Mental Health Awareness Stand Down to call on the construction industry to recognize the importance of mental health for workers’ safety and well-being.

DIVERSITY, EQUITY & INCLUSION

1,032 TOTAL PARTICIPATED IN DE&I PROGRAMS AND EVENTS

SUCCESSFULLY LAUNCHED BELONGING SURVEY

AGC of California developed a strategic tool for companies to evaluate their team’s overall feeling of inclusion, as well as highlight disparities across demographic intersections.

Belonging Survey

Access to tools and resources to build the next generation of the construction workforce
BUILD CALIFORNIA

Build California, a program of the AGC Construction Education Foundation (CEF), is a workforce development program dedicated to inspiring, developing and equipping California’s current and future construction workforce. The program shapes positive perceptions of the industry, informs young people and their influencers about the real career opportunities in construction and connects them to local pre- and apprenticeship programs as well as employers.

BUILD CALIFORNIA OUTREACH

36,173 STUDENTS AND COMMUNITY MEMBERS LEARNED ABOUT CONSTRUCTION CAREERS

133 BUILD CALIFORNIA EVENTS, CAREER FAIRS, STUDENT PRESENTATIONS AND SCHOOL EVENTS IN 2023

73 BUILD CALIFORNIA AMBASSADORS FROM AGC OF CALIFORNIA MEMBER COMPANIES

GRANTS

4 GRANTS TOTAL

1,029% INCREASE YEAR-OVER-YEAR

GRANTS RECEIVED IN 2023:
- $500,000 – California Department of Industrial Relations (DIR)
- $15,000 – US Bank Foundation
- $10,000 – Howe Foundation
- $5,000 – Teichert Foundation

DIGITAL & SOCIAL MEDIA

23M+ SOCIAL MEDIA IMPRESSIONS

15,689 SOCIAL MEDIA FOLLOWERS

30% INCREASE IN FOLLOWERS SINCE 2022

14,793 ONLINE JOB BOARD VISITORS

Build California, a program of the AGC Construction Education Foundation (CEF), is a workforce development program dedicated to inspiring, developing and equipping California’s current and future construction workforce. The program shapes positive perceptions of the industry, informs young people and their influencers about the real career opportunities in construction and connects them to local pre- and apprenticeship programs as well as employers.
INVEST IN OUR FUTURE

We provide resources, support, and training to attract and cultivate a skilled workforce through the AGC Construction Education Foundation (CEF).

SCHOLARSHIPS & GRANTS

$106,700
TOTAL SCHOLARSHIP CONTRIBUTION

$42,800
TOTAL GRANT CONTRIBUTION

93
SCHOLARSHIPS AWARDED

24
GRANTS AWARDED

AGC STUDENT CHAPTERS

735
AGC STUDENT CHAPTER MEMBERS IN CALIFORNIA

AGC STUDENT CHAPTER CAREER FAIR AT 2023 CONSTRUCT IN OCTOBER

84 student attendees

11 student chapters

51 professional development hours provided to students

Giving back and strengthening our industry through collective efforts
Every year the staff at AGC of California works to provide value to you, our members, by pursuing a relevant and compelling mission that creates opportunities for you to build and strengthen our state. As you have read throughout this report, we are working to support your efforts to advocate for your industry, address labor and compliance issues, build your network, build your competency, address workforce needs, and invest in your future. The numbers continue to speak for themselves on the impact we are having.

Throughout 2023, we saw continued growth in revenue, engagement, and impact. We once again had over 120 new members join AGC of California. Our combined revenue of AGC of California and the CEF surpassed $13M. Our member engagement score once again hit over 80%. We expanded our reach on our Small Business Construction Expo by bringing over 800 participants together at these events. We continued to grow our reach on recruiting the next generation pursuing careers in construction through Build California, where we presented to over 36,000 students across the state. We tracked hundreds of bills in the legislature and worked to protect the contractor from overly burdensome regulations and impractical timelines. Our PAC finally exceeded $500K in 2023 and puts us on track to spend over $1M in the 2024 election cycle, influencing who we elect and which ballot initiatives pass or fail.

We want to thank you for participating with AGC of California throughout 2023. It is only through our members that we can engage with our industry partners to create outcomes that benefit the construction industry. We are proud of the members and industry we represent, and we look forward to continuing to advance the construction industry in the future. We fully believe that construction is vital to the success of California and that the future of the state is contingent on the work you all do.

2023 was a great year for your association, and we are excited to continue to advance the needs of our contractors and the construction industry in 2024!

Peter Tateishi
Chief Executive Officer,
AGC of California
**AGC OF CALIFORNIA STAFF**

### Executive Leadership

- **Peter Tateishi**
  - Chief Executive Officer

- **Erin Volk**
  - Senior Vice President, Workforce & Community Development; Executive Director, Construction Education Foundation

- **Juliana Almanza**
  - Chief of Staff

- **Darla Macomber**
  - Chief Operating Officer

- **Chris O’Connor**
  - Vice President, Engagement & Legislative Affairs

- **Brian Mello**
  - Associate Vice President, Engagement & Regulatory Affairs

### Member Services

- **Darla Macomber**
  - Chief Operating Officer

- **Oscar Rivera**
  - Director, Southern California Engagement

- **Megan Roy**
  - Director, Events

- **Teresa Kent**
  - Senior Communications & Marketing Manager

- **Fiona Tang**
  - Events Manager, Southern California

- **Anh Marquez**
  - Project Coordinator

- **Justina Moran**
  - Membership Assistant, Statewide

### Labor Relations

- **Peter Tateishi**
  - Chief Executive Officer

- **Anthony Ascencio**
  - Director, Northern California Labor Relations

- **Catrina Van Bemmel**
  - Labor Relations Assistant

### Workforce Development

- **Erin Volk**
  - Senior Vice President, Workforce & Community Development; Executive Director, Construction Education Foundation

- **Abigail Palmares**
  - Senior Build California Outreach Manager

- **Mary Alyssa Rancier**
  - Policy Manager

- **Evelyn Asis**
  - Communications & Marketing Coordinator

- **Erin Asis**
  - Communications & Marketing Coordinator

### Operations & Finance

- **Juliana Almanza**
  - Chief of Staff

- **Joel French**
  - Controller

- **Ashley Taylor**
  - Executive Assistant to the Chief of Staff

- **Matthew Salamy**
  - Accountant

- **Tyler Harper**
  - Bookkeeper

- **Maryann Bowman**
  - Executive Assistant to the Chief Executive Officer

- **Adrian Carillo**
  - Accounting Manager

- **Mandy Powers**
  - Director, Field Services & Compliance, Southern California

- **Alexis Michalek**
  - Contract Administrator

- **Joel French**
  - Controller, Field Services & Compliance

- **Yun Aiizawa Combatti**
  - Director, Workforce & Community Development

- **Kayla Montgomery**
  - Diversity, Equity & Inclusion Manager

- **Jaye Van Wormer**
  - Brand & Content Manager

- **Christina Arredondo-Lopez**
  - Senior Outreach Coordinator

- **Daisy P/v’i**
  - Executive Assistant, Workforce Development
THANK YOU TO OUR TOP SPONSORS IN 2023
Don’t miss your chance to connect at AGC of California events. For a complete list of 2024 events, scan the QR Code or visit www.agc-ca.org/events-calendar