



# 2023

# CONSTRUCTING THE FUTURE

ANNUAL REPORT







## OUR MISSION

We believe the construction industry is vital to the success of California. Together, our members actively create opportunities to build and strengthen our state. We are passionate about shaping policy, improving industry relationships, and developing our workforce.



## CONSTRUCTING THE FUTURE

The last two years, serving as your president of AGC of California, have been a thrilling journey. It has been a privilege to work alongside such dedicated and passionate individuals, all of whom are committed to building a strong future for our industry and our community.

I am excited to present the second annual report since I assumed the AGC of California president role. Looking back on the past year, it's evident that we've successfully undertaken the crucial task of building a resilient future for our industry. As leadership transitions from the retiring workforce to the emerging one and as sustainability ushers in innovative materials and techniques, it becomes imperative that we support programs that prepare us for these changes and that guide the industry towards continued growth and development. The following pages underscore a handful of our achievements that have laid the foundation for continued growth and success for many years to come.

Throughout 2023, AGC of California continued to make a significant impact with engagement, as 85% of our members participated in at least one of AGC of California's events, forums, committees, education and training opportunities, and workforce development initiatives through AGC CEF. This demonstrates the emphasis

AGC of California places on cultivating our future workforce while nurturing and expanding our existing one. The dedication and hard work of the AGC of California team didn't go unnoticed by our members. This was clearly reflected in the record-breaking dues revenue this year - a testament to the value our members see in the work we do.

It fills me with immense pride to be concluding my term with AGC of California, leaving it in its strongest position ever, all thanks to our collective efforts and unwavering determination. Our next president, Steve Rule of Turner Construction, shares my passion for the industry and our association. Under his leadership, AGC of California will continue to thrive and achieve unprecedented levels of impact for our members and the industry. I'm grateful for the chance to guide AGC of California, and I look forward to the future successes this association and industry will bring in 2024 and beyond!

*Dina Kimble*

**Dina Kimble**  
President, AGC of California  
*Royal Electric Company*

\$4M

MEMBER DUES  
COLLECTED

\$11M+

TOTAL REVENUE

121

NEW MEMBERS

85%

OF MEMBERS ENGAGED  
IN OUR SERVICES &  
PROGRAMS







Advancing our industry through  
a strong voice

# ADVOCATE FOR THE INDUSTRY

AGC of California is the voice of the construction industry, driving innovation and progress through advocacy, collaboration, and political action. We empower our members to influence positive change, leveraging our various committees, forums, campaigns, and meetings.

## AGC-CA PAC FUNDRAISING

AGC-CA PAC RAISED  
**\$550,000+**  
REVENUE IN 2023

**83%**  
INCREASE SINCE 2022

**66** Total PAC 120 members     **72** Candidates for elected office were supported with AGC-CA PAC

### AGC-CA PAC EVENTS:

- Legislative Summit
- Barracuda PGA Experience
- Southern California Dinner

## LIASON MEETINGS

**237**  
MEMBER COMPANIES AT  
LIASON MEETINGS

**627**  
PARTICIPANTS

**48**  
LIASON MEETINGS

## INFLUENCED AND SHAPED POLICY

**297**  
BILLS TRACKED IN 2023

**20+**  
BULLETINS AND COMMENT  
LETTERS ADVOCATING AND  
PROVIDING RESOURCES TO  
MEMBERS

### VETO SECURED AGAINST SB 799 STRIKE SUBSIDIES

AGC of California worked with California's business coalition to successfully secure a veto from the Governor. SB 799 would have allowed workers who voluntarily choose to strike to collect unemployment benefits, thereby creating a system that would force employers to subsidize workers' decisions to not go to work and strike against them.

### SUPPORTED MULTIFAMILY STREAMLINING LEGISLATION

AGC of California supported SB 423 & SB 4 (Weiner) which provided CEQA and permit streamlining for multifamily construction.

### A MILESTONE YEAR FOR ALTERNATIVE DELIVERY LEGISLATION

2023 was a strong year for alternative delivery in California. AB 400, SB 146, SB 617 and SB 706 were passed in 2023. They either extended or authorized new authority for Design-Build and/or Progressive Design-Build for different local and state agencies.



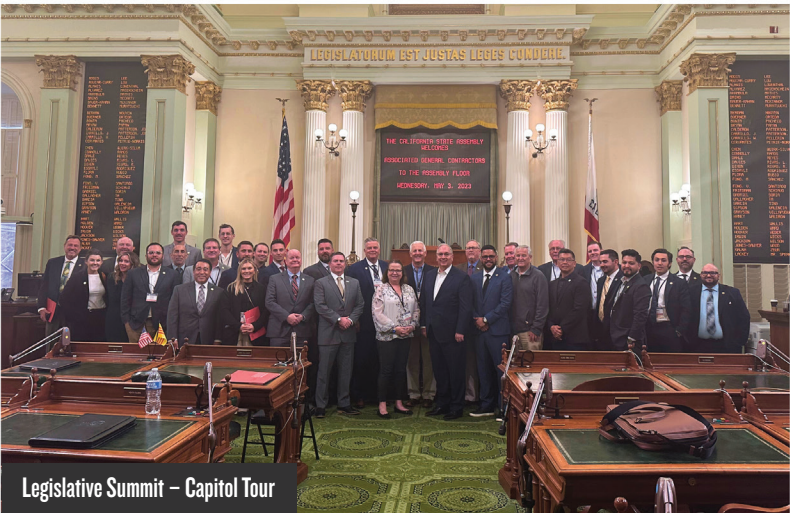
Legislative Summit



AGC-CA PAC Event – Southern California Dinner



Legislative Summit – Capitol Walks



Legislative Summit – Capitol Tour



Sylmar – Flatiron Job Walk



Los Rios – Otto Construction Job Walk



AGC-CA PAC Event – PGA Barracuda Experience





Delivering expert advice  
and resources needed to  
manage labor and compliance  
challenges, including  
regulations, negotiations,  
and grievances

# ADDRESS LABOR & COMPLIANCE ISSUES

AGC of California members have access to expert knowledge and guidance through the complex technicalities of the construction industry, along with essential resources for managing labor and compliance. Our comprehensive assistance covers regulatory affairs, negotiations, compliance adherence, and grievance handling, to equip you with the tools needed for success.

## EXPANDED SIGNATORY CONTRACTOR REPRESENTATION

**80**

**NEW CONTRACTS SIGNED  
WITH AGC OF CALIFORNIA  
LABOR AGREEMENTS**

**500K+**

**NEW CRAFT WORKER HOURS  
ADDED**

**110**

**PARTICIPANTS AT UNION CONTRACTORS  
COUNCIL MEETINGS**

## CONVEYING COMPLIANCE

### Advanced Clean Fleets Regulation

Mitigated risks linked to CARB's Advanced Clean Fleets Regulation. We achieved nine regulatory extensions and exemptions, including Back-up Vehicle and Daily Usage Exemptions, proving our proficiency in reducing regulatory burdens.

### CARB In-Use Off-Road Diesel Regulation

Our advocacy led to a 15-day amendment in CARB's regulation post-approval, initiating a cold temperature waiver for the R99 & R100 renewable diesel mandate, reflecting our members' insights on cold weather fuel impacts.

### Cal/OSHA Regulatory Efforts

Throughout 2023, the Safety and Health Council actively voiced concerns to the Cal/OSHA Standards Board on imminent regulations, notably the Indoor Heat standards and Lead standard revisions. The Council also expressed apprehensions about using legislative channels for safety regulations, particularly SB 553 Workplace Violence Requirements.

### Cal/OSHA Advisory Committees

AGC of California and the Safety and Health Council participated in the 1630 Elevators for Hoisting Workers and Walking and Working Surfaces Advisory Committee, collaborating with Cal/OSHA and stakeholders to influence future regulatory language. We anticipate joining future discussions on the permanent Workplace Violence Standard, wildfire smoke, and Aerosol Transmissible Diseases Standard.





# BUILD YOUR NETWORK

We value gathering people not only by the type of work we do, but by who we are as individuals and humans. The more ways we connect, and forge connections, the more powerful our collective voice becomes.

Creating opportunities for members to form powerful networks

## STATEWIDE, LOCAL & REGIONAL EVENTS

**3,633**  
ATTENDEES

**2,491** Local & Regional  
Events (17 events)

**1,142** Statewide Events  
(3 events)

## DIVERSITY, EQUITY & INCLUSION (DE&I)

**491**  
ATTENDEES IN DE&I FORUM

**235**  
COMPANIES IN DE&I FORUM

## AGENCY SHOWCASES

**\$51B**  
IN UPCOMING PROJECTS

**280**  
CONTRACTOR ATTENDEES

**16**  
AGENCIES/DISTRICTS

**AIRPORT SHOWCASE**  
**\$19B**  
in upcoming projects

**RAIL SHOWCASE**  
**\$27B**  
in upcoming projects

**WATER-WASTEWATER SHOWCASE**  
**\$5B**  
in upcoming projects

## SMALL/UNDERREPRESENTED BUSINESS(SUB)

**210**  
COMPANIES  
PARTICIPATED  
IN SUB FORUM

**322**  
ATTENDEES  
PARTICIPATED  
IN SUB FORUM

**461**  
COMPANIES  
PARTICIPATED  
IN SBCX

**843**  
ATTENDEES  
PARTICIPATED  
IN SBCX



Northern California SBCX



CONSTRUCT



Bay Area Region Golf Tournament



Southern California SBCX



CONSTRUCT – Expo



CONSTRUCT – Thursday Night Bash



Shasta District Golf Tournament



CONSTRUCT – Construction Safety Excellence Awards



Installation & Awards Gala



"Hackers & Slackers" Golf Tournament



Bay Area Region Holiday Topgolf Mixer & Toy Drive



Southern California Holiday Luncheon & Toy Drive



"Hackers & Slackers" Golf Tournament



Swabbies on the River



Offering training and education  
to enhance knowledge and  
ensure competitiveness



# BUILD YOUR COMPETENCE

AGC of California provides on-demand access to premier training and education resources, from short virtual sessions to long-term professional development programs, ensuring our members enhance their competence.

## TRAINING & EDUCATION BY THE NUMBERS

**306**  
TRAINING & EDUCATION SESSIONS OFFERED

**82%**  
INCREASE IN TRAINING & EDUCATION  
SESSIONS OFFERED YEAR-OVER-YEAR

**412**  
COMPANIES

**1,574**  
PARTICIPANTS

### MOST POPULAR TOPICS:

- Construction Quality Management for Contractors  
210 participants
- Construction Project Communication Methodology  
74 participants
- Bluebeam  
74 participants

## EMERGING LEADERS

**95**  
PARTICIPANTS

**20**  
EVENTS AND TRAINING  
OPPORTUNITIES

**10**  
STEERING COMMITTEE  
MEMBERS

## LEARNING MANAGEMENT SYSTEM

**235**  
ON-DEMAND COURSES ARE AVAILABLE ON  
LMS SYSTEM SINCE LAUNCHED IN 2022





# MEET YOUR WORKFORCE NEEDS

We are dedicated to providing diverse services, fostering DE&I, promoting mental health, and connecting with future workers to create an adaptable, resilient workforce for a continually evolving industry.

## ELEVATED MENTAL HEALTH AWARENESS

6

RESOURCES  
CREATED  
FOR MENTAL  
HEALTH

131

VIEWED/DOWNLOADED  
“MENTAL HEALTH STAND  
DOWN TOOLKIT & SAFETY  
MANUAL”

### Resources created:

- Successful Stand down Checklists
- Invitation and Participation Templates
- Script Guidelines
- Toolbox Talks
- Connections to Resources and Information
- Safety Training Courses

### Successful stand down on May 19, 2023

AGC of California, along with Teichert Inc., Operating Engineers Local 3, and Loyalty Point Leadership, held a Mental Health Awareness Stand Down to call on the construction industry to recognize the importance of mental health for workers’ safety and well-being.

## DIVERSITY, EQUITY & INCLUSION

1,032

TOTAL PARTICIPATED IN DE&I PROGRAMS  
AND EVENTS

## BELONGING SURVEY

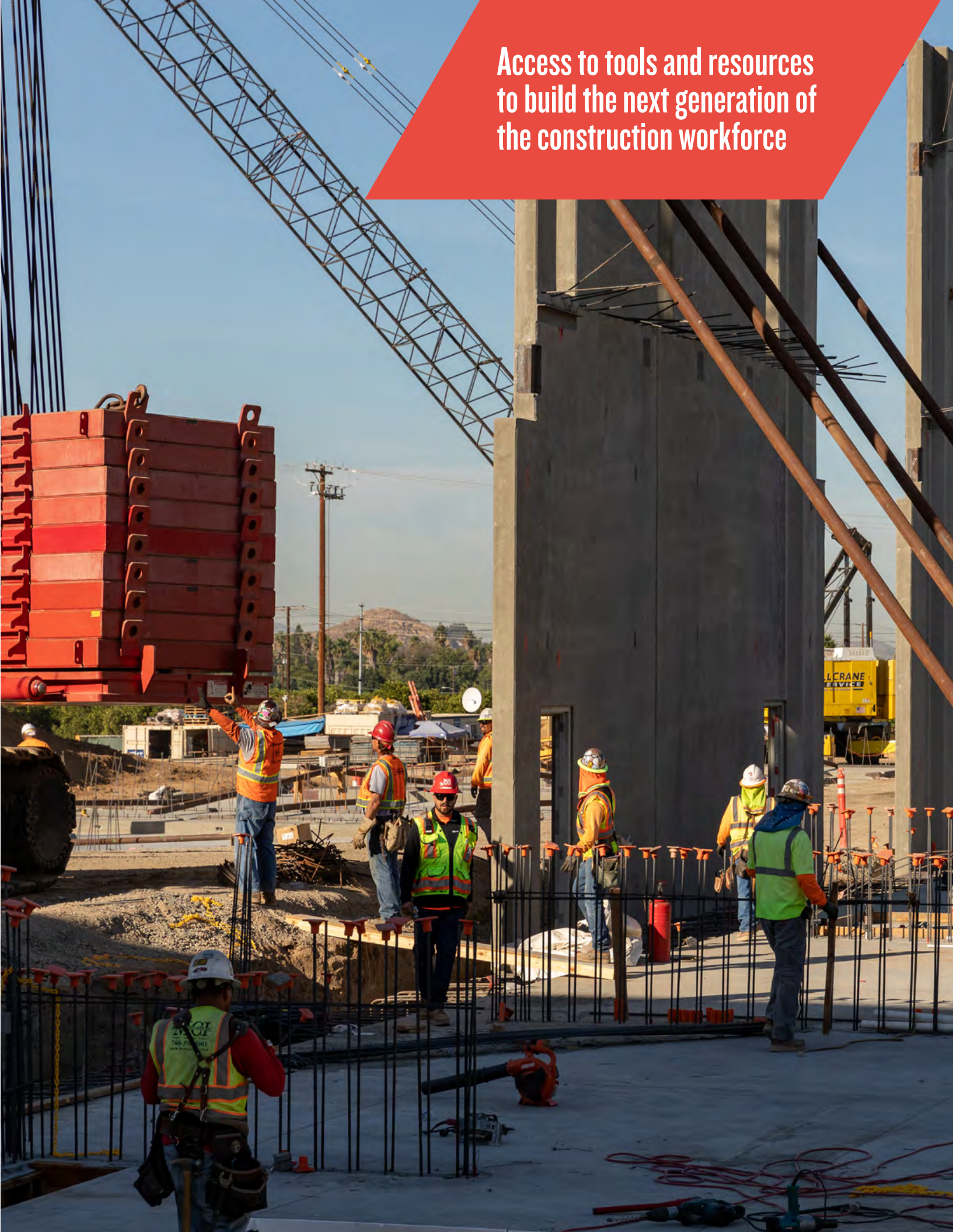
### Successfully Launched Belonging Survey

AGC of California developed a strategic tool for companies to evaluate their team’s overall feeling of inclusion, as well as highlight disparities across demographic intersections.



Mental Health Awareness Stand Down on May 19, 2023

Access to tools and resources  
to build the next generation of  
the construction workforce







# BUILD CALIFORNIA

Build California, a program of the AGC Construction Education Foundation (CEF), is a workforce development program dedicated to inspiring, developing and equipping California's current and future construction workforce. The program shapes positive perceptions of the industry, informs young people and their influencers about the real career opportunities in construction and connects them to local pre- and apprenticeship programs as well as employers.

## BUILD CALIFORNIA OUTREACH

**36,173**  
STUDENTS AND COMMUNITY MEMBERS  
LEARNED ABOUT CONSTRUCTION CAREERS

**133**  
BUILD CALIFORNIA EVENTS, CAREER FAIRS,  
STUDENT PRESENTATIONS AND SCHOOL  
EVENTS IN 2023

**73**  
BUILD CALIFORNIA AMBASSADORS FROM  
AGC OF CALIFORNIA MEMBER COMPANIES

## GRANTS

**4**  
GRANTS TOTAL  
**1,029%**  
INCREASE YEAR-OVER-YEAR

- GRANTS RECEIVED IN 2023:**
- \$500,000 – California Department of Industrial Relations (DIR)
  - \$15,000 – US Bank Foundation
  - \$10,000 – Howe Foundation
  - \$5,000 – Teichert Foundation

## DIGITAL & SOCIAL MEDIA

**23M+**  
SOCIAL MEDIA  
IMPRESSIONS

**15,689**  
SOCIAL MEDIA  
FOLLOWERS

**30%**  
INCREASE IN  
FOLLOWERS  
SINCE 2022

**14,793**  
ONLINE JOB BOARD  
VISITORS



# INVEST IN OUR FUTURE

We provide resources, support, and training to attract and cultivate a skilled workforce through the AGC Construction Education Foundation (CEF).

## SCHOLARSHIPS & GRANTS

**\$106,700**

TOTAL SCHOLARSHIP CONTRIBUTION

**\$42,800**

TOTAL GRANT CONTRIBUTION

**93**

SCHOLARSHIPS AWARDED

**24**

GRANTS AWARDED

## AGC STUDENT CHAPTERS

**735**

AGC STUDENT CHAPTER MEMBERS IN CALIFORNIA

AGC STUDENT CHAPTER CAREER FAIR AT 2023 CONSTRUCT IN OCTOBER

**84** student attendees

**11** student chapters

**51** professional development hours provided to students



Giving back and strengthening our industry through collective efforts





# AGC OF CALIFORNIA LEADERSHIP

## 2023 Officers/Executive Committee



**Dina Kimble**  
President  
*Royal Electric Company*



**Matt Seals**  
Vice President, Building  
*Seals Construction*



**Greg Timmerman**  
Vice President, Specialty Contractors  
*ISEC Inc.*



**Steve Rule**  
President-Elect  
*Turner Construction Company*



**Ural Yal**  
Vice President, Highway  
& Transportation  
*Flatiron*



**Mike Blach**  
Immediate Past President  
*Blach Construction Company*



**Pat Kelly**  
Treasurer  
*Granite Construction Company*



**Jim Blois**  
Vice President, Utility &  
Infrastructure  
*Blois Construction Inc.*

## 2023 State Board of Directors



**Allison Otto**  
Delta-Sierra District Chair  
*Otto Construction*



**Henry Nutt III**  
Member at Large  
*Southland Industries*



**Nick McFayden**  
Riverside-San Bernardino District Chair  
*Pro-Craft Construction, Inc.*



**Bert Somers**  
Legislative Committee Chair  
*Ferrovial Construction*



**Jason McKeever**  
Los Angeles District Chair  
*EPIC HCM*



**Sarah Carr**  
Construction Education Foundation Chair  
*McCarthy Building Companies*



**Brian Azzopardi**  
South Bay District Chair  
*Blach Construction Company*



**Jeff Grimm**  
San Joaquin District Chair  
*Granite Construction Company*



**Thiel Harryman**  
Bay Bridges District Chair  
*Underground Construction*



**Brian Larinan**  
Tri-Counties District Chair  
*Granite Construction Company*



**Kurt Cutler**  
Orange County District Chair  
*Southern California Grading, Inc.*



**Walt Johnson**  
Political Action Committee Chair  
*K.G. Walters Construction*



**Chris Handley**  
Eureka-Shasta District Chair  
*Tullis Inc.*



**Mary Teichert**  
Member at Large  
*Teichert Construction*



**Elizabeth Torrez**  
Associates Representative  
*Tenna*



**Megan Calm**  
Emerging Leaders Chair  
*TYlin*



## EMPOWERING MEMBERS & STRENGTHENING OUR STATE

Every year the staff at AGC of California works to provide value to you, our members, by pursuing a relevant and compelling mission that creates opportunities for you to build and strengthen our state. As you have read throughout this report, we are working to support your efforts to advocate for your industry, address labor and compliance issues, build your network, build your competency, address workforce needs, and invest in your future. The numbers continue to speak for themselves on the impact we are having.

Throughout 2023, we saw continued growth in revenue, in engagement, and impact. We once again had over 120 new members join AGC of California. Our combined revenue of AGC of California and the CEF surpassed \$13M. Our member engagement score once again hit over 80%. We expanded our reach on our Small Business Construction Expo by bringing over 800 participants together at these events. We continued to grow our reach on recruiting the next generation pursuing careers in construction through Build California, where we presented to over 36,000 students across the state. We tracked hundreds of bills in the legislature and worked to protect the contractor from overly burdensome regulations and impractical timelines. Our PAC finally exceeded \$500K in 2023 and puts us on track to spend over \$1M in the 2024 election cycle, influencing who we elect and which ballot initiatives pass or fail.

We want to thank you for participating with AGC of California throughout 2023. It is only through our members that we can engage with our industry partners to create outcomes that benefit the construction industry. We are proud of the members and industry we represent, and we look forward to continuing to advance the construction industry in the future. We fully believe that construction is vital to the success of California and that the future of the state is contingent on the work you all do.

2023 was a great year for your association, and we are excited to continue to advance the needs of our contractors and the construction industry in 2024!


**Peter Tateishi**  
Chief Executive Officer,  
AGC of California






# AGC OF CALIFORNIA STAFF


## Executive Leadership




**Peter Tateishi**  
Chief Executive Officer




**Juliana Almanza**  
Chief of Staff




**Darla Macomber**  
Chief Operating Officer



**Erin Volk**  
Senior Vice President, Workforce & Community Development; Executive Director, Construction Education Foundation




**Chris O'Connor**  
Vice President, Engagement & Legislative Affairs




**Brian Mello**  
Associate Vice President, Engagement & Regulatory Affairs


## Member Services




**Darla Macomber**  
Chief Operating Officer




**Chris O'Connor**  
Vice President, Engagement & Legislative Affairs




**Brian Mello**  
Associate Vice President, Engagement & Regulatory Affairs



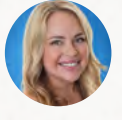
**Oscar Rivera**  
Director, Southern California Engagement




**Chris Smith**  
Senior Director, Northern California Government Affairs




**Ashley Rowe**  
Director, Northern California Engagement




**Megan Roy**  
Director, Events



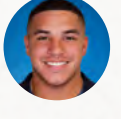
**Cherri Smith**  
Senior Member Services Manager




**Caity Anderson**  
Events Manager, Northern California




**Teresa Kent**  
Senior Cmmunications & Marketing Manager




**Tresten Keys**  
Safety & Regulatory Manager




**Mary Alyssa Rancier**  
Policy Manager




**Fiona Tang**  
Events Manager, Southern California




**Sara Taylor**  
Events Manager



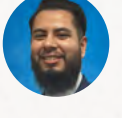
**Erin Asis**  
Communications & Marketing Coordinator




**Anh Marquez**  
Project Coordinator




**Payton Montes**  
Government Affairs Coordinator



**Joel Cuevas**  
Membership Assistant, Southern California

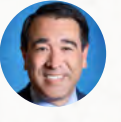


**Justina Moran**  
Membership Assistant, Statewide




**John Sapno**  
Membership Assistant, Northern California


## Labor Relations




**Peter Tateishi**  
Chief Executive Officer




**Bryan Mathews**  
Senior Director, Field Services & Compliance, Northern California




**Mandy Powers**  
Director, Field Services & Compliance, Southern California




**Anthony Ascencio**  
Director, Northern California Labor Relations



**Kristina Lacroix**  
Labor Relations Manager




**Alexis Michalek**  
Contract Administrator




**Catrina Van Bommel**  
Labor Relations Assistant


## Workforce Development




**Erin Volk**  
Senior Vice President, Workforce & Community Development; Executive Director, Construction Education Foundation




**Kendra Bilo**  
Director, Training & Education




**Yuhi Aizawa Combatti**  
Director, Workforce & Community Development




**Abigail Palomares**  
Senior Build California Outreach Manager




**Nasim Adeli**  
Small/Underrepresented Business Partnership Manager




**Kayla Montgomery**  
Diversity, Equity & Inclusion Manager



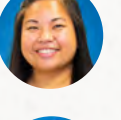
**Daniel Torres**  
Career Counseling & Placement Manager



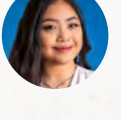
**Michael Woodbury**  
Digital Learning Manager



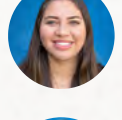
**Jaye Van Wormer**  
Brand & Content Manager




**Marjorie Nam**  
Senior Training & Education Coordinator




**Lyn Sam**  
Senior Youth Outreach Coordinator




**Christina Arredondo-Lopez**  
College Outreach Coordinator



**Yasaman Mohammadi**  
Small/Underrepresented Business Coordinator

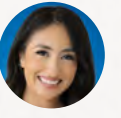


**Christian Rivera**  
Diversity, Equity & Inclusion Coordinator




**Daisy Po'oi**  
Executive Assistant, Workforce Development


## Operations & Finance




**Juliana Almanza**  
Chief of Staff




**Joel French**  
Controller



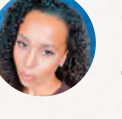
**Adrian Carillo**  
Accounting Manager




**Matthew Salamy**  
Accountant



**Tyler Harper**  
Bookkeeper



**Maryann Bowman**  
Executive Assistant to the Chief Executive Officer



**Ashley Taylor**  
Executive Assistant to the Chief of Staff



# THANK YOU TO OUR TOP SPONSORS IN 2023







Don't miss your chance to connect  
at AGC of California events.  
For a complete list of 2024 events,  
scan the QR Code or visit  
[www.agc-ca.org/events-calendar](http://www.agc-ca.org/events-calendar)



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