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## Sharla Sullivan

## Outreach & Partnerships Manager, Webcor

California Bay Area native, Sharla Sullivan, is a mom of three who's passionate about workforce development and supplier diversity. As the Outreach and Partnerships Manager at Webcor, she works to increase small and diverse business participation, local hiring, and community engagement on private and public works to further Webcor's mission to build solutions and better lives. Webcor is a general contractor building structures all over California that bring exceptional value to public and private clients while operating in a safe, quality-driven environment.

Sharla holds a Bachelors in Sociology from Tufts University and has spent the last 15+ years of her career building mutually beneficial relationships throughout the construction industry. She's worked in multiple regions of California and enjoys connecting new diverse suppliers to contracting opportunities and championing their growth and success through mentorship. Sharla truly believes that small and diverse business creation and growth start with our local workforce. She aims to strengthen relationships through strategic planning designed to foster this growth wherever possible.

