

AGC of California Annual Report

2025



agc-ca.org



Our Mission

We believe the construction industry is vital to the success of California. Together, our members actively create opportunities to build and strengthen our state. We are passionate about shaping policy, improving industry relationships, and developing our workforce.

PAT KELLY

Over the past year, I've been reminded of what truly sets AGC of California apart: our members. Together, your experience, leadership, and commitment kept the organization moving forward during a period marked by economic uncertainty, workforce pressures, and a changing policy landscape. These conditions reinforced the importance of collaboration and sharpened our focus on supporting the construction industry and the people who build the places that shape our communities.

With these uncertain times, AGC of California continued to deliver impactful results for the industry. We strengthened our voice through record PAC fundraising, welcomed three gubernatorial candidates during Legislative Day, and expanded our ability to advocate on issues that matter most to our members. We also grew our membership, reflecting continued confidence in AGC of California, and advanced conversations around mental health to support the well-being of our workforce and the future of the industry.

At the same time, we celebrated important milestones. AGC of California was named Large Chapter of the Year and recognized as one of the Best Places to Work, both for the second consecutive year. We also achieved record attendance and sold-out participation at our flagship events, including the Installation & Awards

Gala and the CONSTRUCT conference, bringing industry leaders together to share ideas and strengthen relationships statewide.

These accomplishments are the result of engaged members and a staff team committed to serving the industry every day. As my term as President comes to a close, I'm grateful for the opportunity to serve and proud of what we've achieved together. Looking ahead, AGC of California will continue to prioritize advocacy, workforce development, member engagement, and investing in the future of construction to improve the quality of life for all Californians. I'm confident the organization is well-positioned for the year ahead under the leadership of Ryan Aukerman, a respected leader and trusted friend whose experience, commitment, and vision will guide AGC of California forward.

Pat Kelly

Pat Kelly
President, AGC of California
Granite Company

ADVOCATE FOR THE INDUSTRY

AGC-CA PAC
SUPPORTED

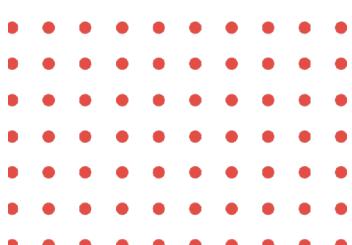
\$200K+

Raised For
Gubernatorial
Candidates

3
Issue-Aligned PACs
and Independent
Expenditures

75
candidates for
office across
California

Maximum
Contribution to the
Governor's Race



AGC of California is the voice of the construction industry, driving innovation and progress through advocacy, collaboration, and political action. We empower our members to influence positive change, leveraging our various committees, forums, campaigns, and meetings.

LIAISON
MEETINGS

174

Member
Companies at
Liaison Meetings

31

Liaison
Meetings

674

Participants

INFLUENCED AND SHAPED POLICY

KEY BILLS WHERE AGC OF CALIFORNIA LED THE INDUSTRY:

PASSED:

"Cap and Trade" (Invest) - Extended ensuring billions for continued infrastructure funding

AB 390 - Expands "move-over" provisions to protect contractor vehicles on California highways

DEFEATED:

SB 7 - Employer requirements in workplace automated decision (ADS) systems

AB 963 - Requires developers and owners to provide access to specific records

Of legislation where AGC of California took a position and reached the governor

77%

of those bills were either signed or vetoed in AGC of California's favor.

AGC-CA PAC Raised

\$691K+

Revenue in 2025



ADDRESS LABOR & COMPLIANCE ISSUES

AGC of California provides expert guidance to help members navigate the complexities of the construction industry. We offer essential resources for labor management, regulatory compliance, and address challenges effectively. From regulatory affairs and negotiations to compliance and grievance resolution, our services equip you with the tools for success.

EXPANDED SIGNATORY CONTRACTOR REPRESENTATION



657K+

New Craft Worker Hours Added



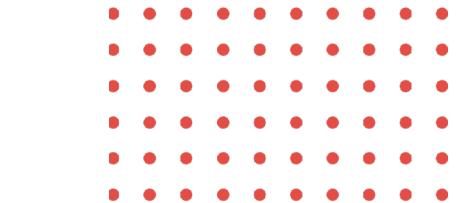
169

Participants at Union Contractors Council Meetings



79

New Contracts Signed with AGC of California Labor Agreements



CONVEYING COMPLIANCE

California Clean Construction Program

AGC of California formed an Environmental Policy Working Group and met repeatedly with California Air Resources Board (CARB) staff, helping shift the California Clean Construction program from a bidder-preference concept tied to zero-emission use (regardless of availability) to an opt-in recognition program. The revised approach (Dec. 4) avoids penalties for non-compliance and limits participation to contractors who choose to enroll. AGC of California used the working group to surface feasibility and compliance concerns from members directly to CARB.

Bay Area Air Quality Management District (BAAQMD) Permitting Backlog

AGC of California and AGC of San Diego co-hosted a GC-CA elevated member permitting delays to BAAQMD leadership through member-staff discussions and joint testimony with allied associations. Following these comments, the Board approved a mid-year staffing/budget adjustment to add permitting staff and launched a permitting pilot program. BAAQMD briefed AGC of California members on the reforms, reinforcing process and compliance expectations.

Mental Health Media Day

Held at the Sacramento International Airport in partnership with Otto Construction and Balfour Beatty, AGC of California hosted its fourth Mental Health Media Day, convening 100+ craft professionals and public leaders for an impactful conversation around breaking stigma and supporting mental well-being on the jobsite. The event generated broad Sacramento-region media coverage, amplifying the message that mental health is a core safety priority.

Disadvantaged Business Enterprise (DBE) Changes and Compliance

AGC of California engaged directly with the Federal Highway Administration (FHWA) to discuss member concerns and seek clarity on the interim final rule and evolving federal DBE policy. AGC of California hosted informational webinars to brief members on anticipated impacts, expectations, and implementation considerations related to these changes, while also distributing guidance to help members understand and adapt to DBE requirements as they changed.

Guidance on Cal/OSHA Wildfire Smoke Compliance

During the Southern California wildfires impacting Los Angeles, Ventura, and San Bernardino Counties last year, AGC of California provided timely guidance and clarity to help contractors comply with Cal/OSHA's Wildfire Smoke regulation. AGC of California hosted informational webinars, shared practical guidance and sample company policies, and helped facilitate HAZWOPER training to support safe and effective post-fire cleanup efforts.

BUILD YOUR NETWORK

We value gathering people not only by the type of work we do, but by who we are as individuals and humans. The more ways we connect, and forge connections, the more powerful our collective voice becomes.

STATEWIDE, LOCAL & REGIONAL EVENTS

5,235
Attendees in 2025

3,078
At Local & Regional Events (16 Events)

1,547
At Statewide Events (3 Events)

AGENCY SHOWCASES

\$243.5B
In Upcoming Projects

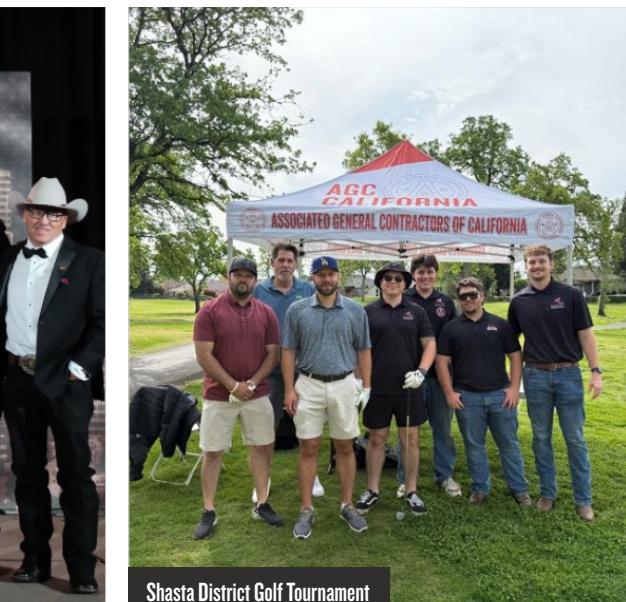
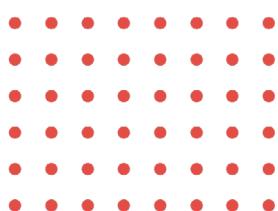
518
Contractor Attendees

32
Agencies/Districts

\$35.8B
In Upcoming Airport Projects

\$10.4B
In Upcoming Education Projects

\$171B
In Upcoming Transportation Projects





BUILD YOUR COMPETENCE

1,827

Total Individuals Trained

231

Training Sessions Delivered

684

Companies Trained

AGC of California provides access to high-quality training and education through in-person courses, virtual and on-demand learning, and professional development programs that help members strengthen their skills and leadership.

TRAINING & EDUCATION BY THE NUMBERS

77

Professionals Actively in Leadership & Safety Pipelines

1,406

Virtual Learners

302

In-person Learners

135

Virtual Sessions

29

Emerging Leaders Academy Participants

28

Construction Leaders Academy Participants

20

Entry Safety & Health Professional Participants

94

On-demand Sessions

25

In-person Sessions

35

Employment Training Panel Funded Companies

EMERGING LEADERS

299

Participants

26

Events & Training Opportunities

360

Events & Training Attendees

LEARNING MANAGEMENT SYSTEM

6,000

Total Users

710

New Enrollments

275

Courses Available



MEET YOUR WORKFORCE NEEDS

At the AGC Construction Education Foundation (AGC CEF), we believe construction careers transform lives. We connect people and communities to meaningful work and rewarding futures. We inspire the industry to be a place where people belong, grow and build lasting legacies. Through innovative programs, we provide our members with valuable resources, support and training to attract, develop and retain your most valuable business asset: people.

AGC Construction Education Foundation Grant Funders

In 2025, AGC CEF secured significant new grant funding, expanding our ability to deliver innovative workforce development programs statewide and advance our mission.

\$4.7M+
Total Grant Funding Secured

14
Grants Awarded

291%
Year-Over-Year Growth

NEW GRANTS RECEIVED IN 2025

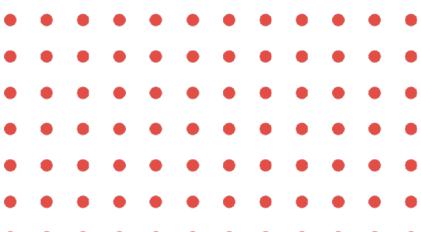
7
New Grants

7
Grant Renewals

6
Multi-Year Grants



- Anaheim Ducks Foundation
- California Department of Industrial Relations (DIR) ERiCA Childcare
- California Department of Industrial Relations (DIR) ERiCA Worksite Culture
- California Workforce Investment Board High Roads Training Partnership (HRTP)
- Dome Construction Foundation
- Employment Training Panel (ETP)
- Sacramento Asian Pacific Chamber of Commerce



SMALL/UNDERREPRESENTED BUSINESS (SUB)

801 Individuals Who Participated in SUB Programs & Events

342

Companies Who
Participated in SUB
Programs & Events

240

Companies Who
Attended Small Business
Construction Expo
(SBCX)

939

Hours of Technical
Assistance provided
to SUBs



DIVERSITY, EQUITY, INCLUSION & BELONGING (DEIB)

206 Individuals
Served

110 Unique
Companies

Build California

Build California, a program of the AGC CEF, is created to inspire, engage and activate the next generation of California's construction workforce. The program shapes positive perceptions of the industry, informs young people and their influencers about the real career opportunities in construction and connects them to local pre- and apprenticeship programs as well as employers.

REACH

33,746

Participants Learned
About Construction
Careers

132

Build California
Events, Career Fairs,
Student Presentations
and School Events

91

Build California
Ambassadors

PIPELINE

315

Referrals to Training
Programs & Industry
Employers

141

People Received
Career Counseling

11

Career Info
Sessions Hosted

DIGITAL & SOCIAL MEDIA ENGAGEMENT

19K+
(+32.8% YoY)

Online Job
Board Visitors

42K

Social Media
Followers

16M+
(+35% YoY)

Social Media
Impressions

15.4K+
(+42% YoY)

Website
Sign-Ups

39K+
(+59.6% YoY)

Social Media
Engagement



INVEST IN YOUR FUTURE

Construction helps shape California's future, and giving back is part of who we are. From scholarships and mentorships to AGC Student Chapters and support for minority and small contractors, our members work together to build a more inclusive and resilient industry.

AGC STUDENT CHAPTERS

66

Professional Development Hours Delivered

86

Students Attended CONSTRUCT Career Fair

13

Active AGC Student Chapters

9

Student Chapters Represented at CONSTRUCT

SCHOLARSHIPS & GRANTS

\$66,250

Total Scholarship Dollars

54

Scholarships Awarded

\$39,750

Total Grant Dollars

23

Grants Awarded

1,155

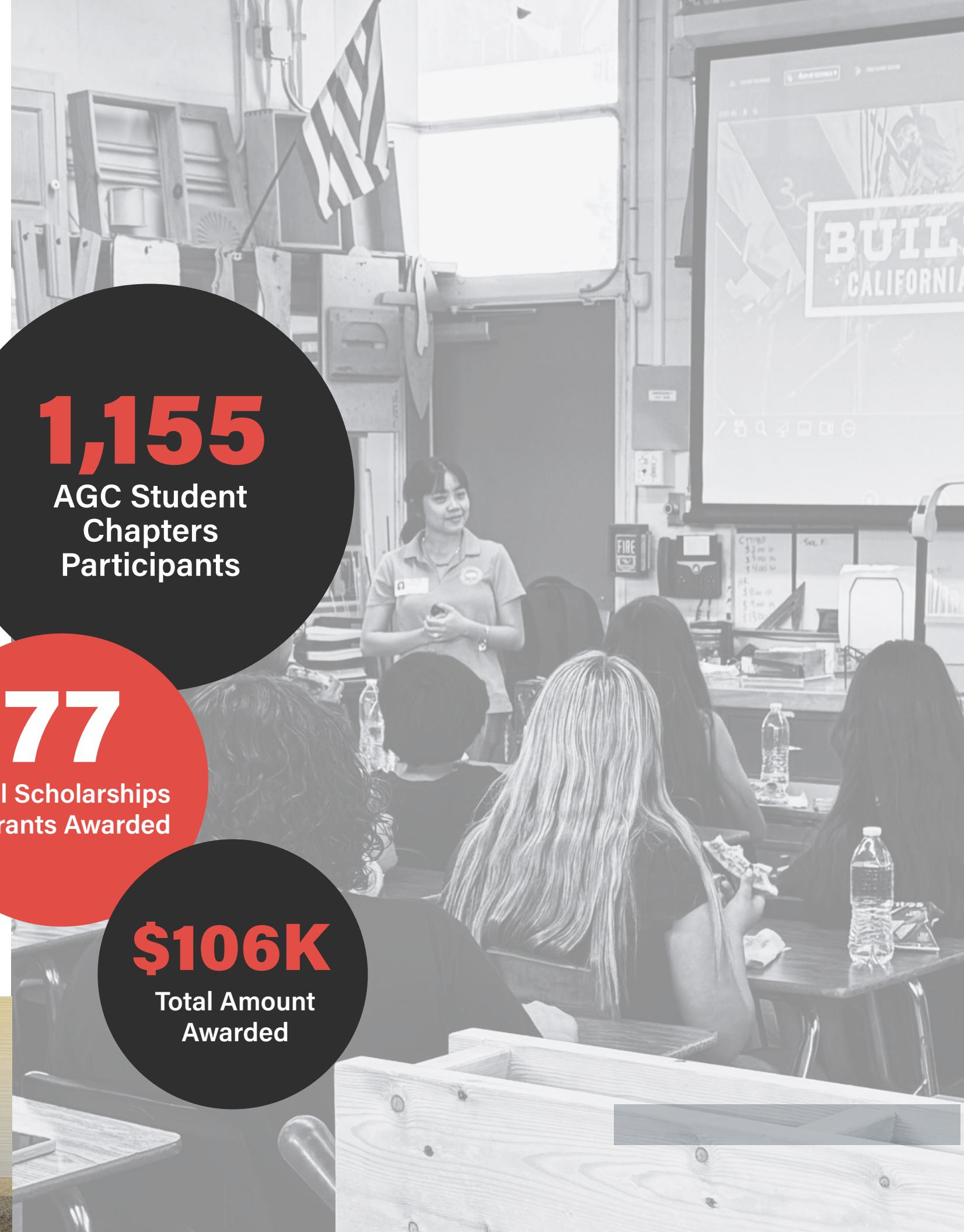
AGC Student Chapters Participants

77

Total Scholarships & Grants Awarded

\$106K

Total Amount Awarded



FINANCIAL OVERVIEW

AGC of California's and the AGC CEF financial overview highlights the successes fueling our growth and expanding our impact. These results reflect the trust and support of our community and a shared commitment to advancing California's construction industry.

\$15.6M

AGC OF CALIFORNIA &
AGC CEF COMBINED TOTAL
REVENUE IN 2025

\$4.7M

MEMBER DUES
COLLECTED IN 2025

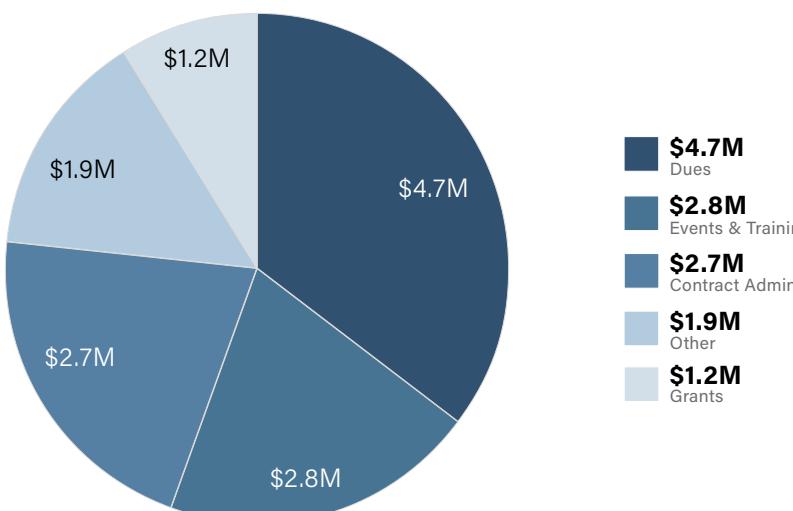
913

TOTAL MEMBERS
575 Contractors
338 Associates

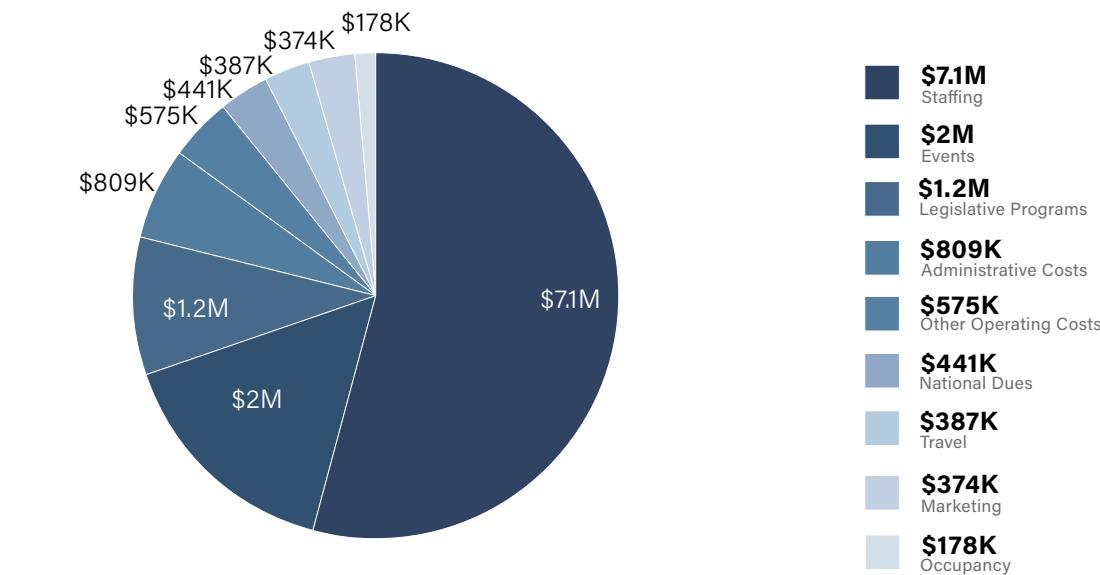
83%

OF MEMBERS
ENGAGED IN
OUR SERVICES &
PROGRAMS

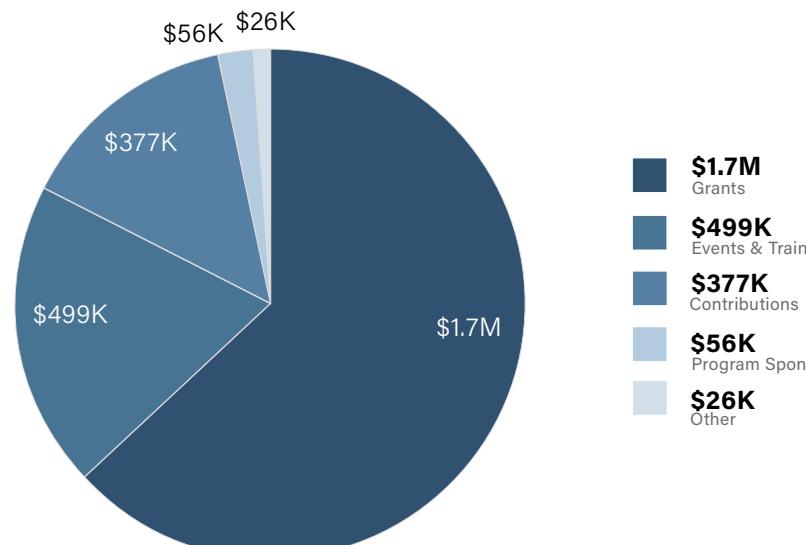
AGC OF CALIFORNIA REVENUE BREAKDOWN



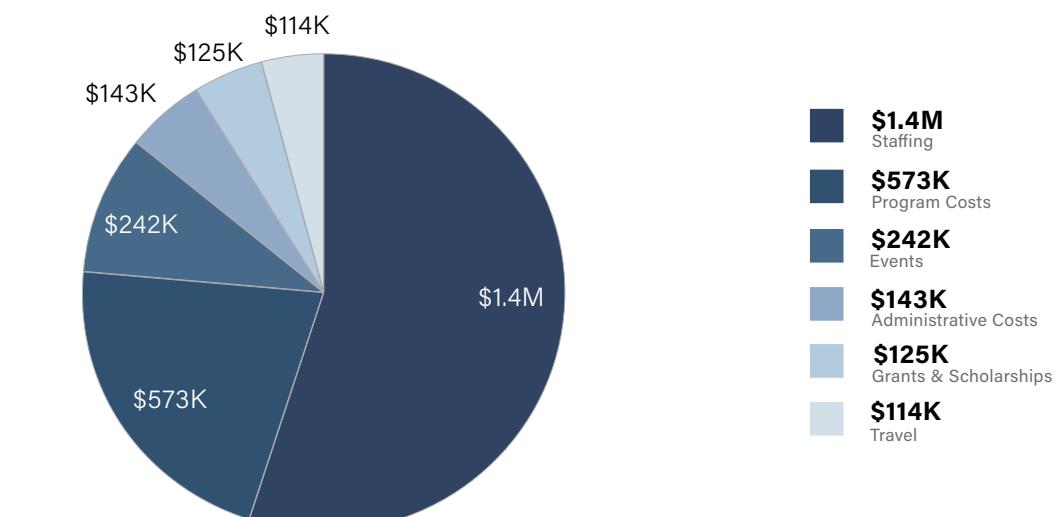
AGC OF CALIFORNIA OPERATING EXPENSE BREAKDOWN



AGC CEF REVENUE BREAKDOWN



AGC CEF OPERATING EXPENSE BREAKDOWN



AGC OF CALIFORNIA LEADERSHIP

2025 OFFICERS/EXECUTIVE COMMITTEE

 **Pat Kelly**
President
Granite Construction Company

 **Matt Seals**
Vice President, Building
Seals Construction

 **Henry Nutt III**
Vice President, Specialty Contractors
Southland Industries

 **Ryan Aukerman**
President-Elect
Griffith Company

 **Mary Teichert**
Vice President,
Highway & Transportation
Teichert Construction

 **Steve Rule**
Immediate Past President
Turner Construction Company

 **Allison Otto**
Treasurer
Otto Construction

 **Brandon Pensick**
Vice President, Utility & Infrastructure
Ferreira Construction Company

2025 STATE BOARD OF DIRECTORS

 **Alex Salcedo**
San Joaquin District Chair
Teichert Construction

 **Erwin Villegas**
PAC Chair
Frank Schipper Construction Co.

 **Matt Marriott**
Eureka-Shasta District Chair
Highway Specialty

 **Babatunde Onadele Jr.**
DE&I Steering Committee Chair
CORE Builders

 **Greg Timmerman**
Member-at-Large
ISEC Inc.

 **Osama Martell**
Bay Bridges District Chair
Walsh Construction

 **Chandler Brooks**
Associates Representative
Procore Technologies

 **Gus Bruner**
Riverside-San Bernardino
District Chair
Caliagua, Inc.

 **Talin Espinoza**
Los Angeles District Chair
Royal Electric Company

 **Dan Dumke**
CEF Chair
Shawmut Design & Construction

 **Jake Gallau**
Emerging Leaders Steering
Committee Chair
Hensel Phelps

 **Terrence McNamara**
Legislative Committee Chair
Atlas Disposal

 **David Claveau**
Delta-Sierra District Chair
Buzz Oates Construction

 **James Bailey**
Member-at-Large
Skanska USA Civil

 **Trace Pesavento**
South Bay District Chair
XL Construction

 **David VanMuyden**
Tri-Counties District Chair
CalPortland Construction

 **Jessica R. Bogo**
Legal Advisory Committee Chair
Ralls Gruber & Niece LLP

 **Justin Davis**
Orange County District Chair
Pinner Construction Co., Inc.



BUILDING MOMENTUM TOGETHER

As we look back on 2025, we have a great deal to be thankful for. This has been one of AGC of California's strongest years, and that success belongs to our members, board, volunteer leaders, and the staff who keep the organization moving forward. What you've seen throughout this report reflects people showing up, staying engaged, and doing the work that moves our industry forward.

In 2025, AGC of California continued to grow across the organization. We welcomed more new members than ever before and expanded our community by introducing a new membership tier, Professional Service Firms, bringing a more unified construction community. We also saw strong participation across our statewide, regional, and district events, where contractors and partners came together to share ideas, reinforcing the value of an engaged and evolving association. Through Build California, we reached communities across the state, helping raise awareness of construction careers and the opportunities within our industry.

We also strengthened our foundation. The Construction Education Foundation secured more than \$4.7 million in new grant funding to expand training and workforce development statewide, and AGC of California reached a significant milestone as combined revenue exceeded \$15 million for the first time, positioning the organization well for the years ahead.

While the numbers highlighted here are important, they represent more than awards or financial success. AGC of California helped shape conversations, advocate for our members, and advance the priorities of the construction industry across California and beyond.

Thank you for being part of this work. As we look ahead, AGC of California remains focused on supporting our members and strengthening the industry that builds our communities. The momentum we've built gives us great confidence as we move forward into the new year.



Peter Tateishi
Chief Executive Officer,
AGC of California



AGC OF CALIFORNIA STAFF

EXECUTIVE LEADERSHIP



Peter Tateishi
Chief Executive Officer



Juliana Almanza
Chief of Staff



Darla Macomber
Chief Operating Officer



Erin Volk
Senior Vice President, Workforce & Community Development; Executive Director, Construction Education Foundation



Dean Pritchett
Chief Financial Officer



Chris O'Connor
Senior Vice President, Government & Industry Affairs



Brian Mello
Vice President, Member Services



Karen Nelson
Vice President, Foundation Operations

WORKFORCE DEVELOPMENT



Erin Volk
Senior Vice President, Workforce & Community Development; Executive Director, Construction Education Foundation



Yuhu Aizawa Combatti
Director, Workforce Development



Nasim Adeli
Industry Advancement Manager



Yasaman Mohammadi
Donor & Grant Manager



Lyn Nhong
Workforce Outreach Manager



Mary Alyssa Rancier
Training & Education Manager



Ajuna Green
Workforce Outreach Coordinator



Britney Milton
Executive Assistant, Workforce Development



Karen Nelson
Vice President, Foundation Operations



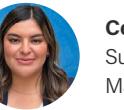
Kendra Bilo
Director, Training & Education



Jaye Van Wormer
Senior Brand & Content Manager



Emily Lee
Content & Digital Media Manager



Cecilia Palomera
Supportive Services Manager



Michael Woodbury
Digital Learning Manager

OPERATIONS & FINANCE



Juliana Almanza
Chief of Staff



Dean Pritchett
Chief Financial Officer



Joel French
Controller



Fiona Tang
Events Manager, Statewide



Matthew Salamy
Senior Accountant



Ashley Taylor
Human Resources & Operations Manager



Maryann Bowman
Executive Assistant to the Chief Executive Officer



Jessica Gallegos
Accounts Payable Coordinator

EVENTS



Caity Anderson
Senior Events Manager, Northern California



Fiona Tang
Events Manager, Statewide



Lucas Tillman
Events Manager, Southern California



Anh Marquez
Project Coordinator

LABOR RELATIONS



Bryan Mathews
Senior Director, Field Services & Compliance



John Salser
Director, Labor Relations – Northern California



Alexis Michalek
Labor Relations Operations Manager



Erin Asis
Communications & Marketing Coordinator

COMMUNICATIONS



Teresa Kent
Senior Communications & Marketing Manager



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Isec



SKANSKA



HAMMERTECH



GRANITE



Gibane



Turner



Alliant



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AGC OF CALIFORNIA

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